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1 **Economic and not ecological variables shape the sparing-sharing trade-off in**  
2 **a mixed cropping landscape**

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13

14

15 **Keywords**

16 Biodiversity conservation; cost-effectiveness; ecological corridors; ecosystem services; land  
17 management; semi-natural habitat; wildlife friendly farming; yield gap

18

## 19 **Abstract**

- 20 1. The framework of land sparing vs. land sharing provides a useful analytical tool to  
21 address the crop-production/biodiversity trade-off. Despite multiple case-studies testing  
22 the sparing-sharing trade-off, this framework still lacks the ability to identify the  
23 conditions in which sparing, or sharing, would be the preferred strategy for pareto-  
24 optimizing both food-production and biodiversity. Under some conditions, ecosystem  
25 services may create a positive feedback between biodiversity and crop production,  
26 affecting the optimization.
- 27 2. This study aims to identify the conditions and the relevant variables that determine the  
28 preferred land-use strategy in terms of maximizing both biodiversity and food production,  
29 while accounting for positive feedback of ecosystem services in this analysis. We used a  
30 simulation model with data from a mixed cropping landscape (100 km<sup>2</sup>) covering seven  
31 crop types, five taxonomic groups, three biodiversity metrics and 23 bioindicators to  
32 explore the variables shaping the biodiversity-production trade-off and ecosystem  
33 services underlying it. We explored a continuum of sparing large semi-natural patches to  
34 sharing by maintaining uncultivated field margins of varying size.
- 35 3. Land sparing outperformed land sharing in 62% of the scenarios and it was economically  
36 more predictable. The optimization was shaped by costs, associated with crop type, rather  
37 than by landscape composition and configuration, biodiversity metric, taxonomic group  
38 or bioindicator.
- 39 4. Landscape configuration and taxonomic group results corroborate the notion that land  
40 sharing benefits mainly small organisms, and that the common width of field-margins in  
41 many agri-environmental policies (10 m) is not cost-effective compared to land sparing.

- 42 5. Land sharing was the optimal strategy whenever it resulted in minimal costs, despite  
43 contributing little to biodiversity. Yet, when field margins were >20 m wide (small-scale  
44 sparing), land sharing maintained higher biodiversity and was at least as cost-effective as  
45 sparing.
- 46 6. *Synthesis and applications.* Our model highlights the importance of socio-economic  
47 variables compared to ecological variables in selecting land-management strategy to  
48 pareto-optimize both food production and biodiversity. Considering opportunity costs  
49 alongside economic benefits from ecosystem services in various cropping systems may  
50 therefore improve the cost-effectiveness of biodiversity conservation policies in  
51 agricultural landscapes.

52

## 53 **Introduction**

54 Rapid population growth during the last decades has significantly increased the proportion of  
55 land used for food-production at the expense of natural habitats, resulting in massive habitat loss,  
56 fragmentation, and biodiversity decline (Tilman et al., 2017). Reducing the impact of food-  
57 production on biodiversity is at the heart of the land sparing vs. land sharing (LSLS) debate  
58 (Green, Cornell, Scharlemann, & Balmford, 2005). Land sparing favors intensive agriculture,  
59 which is more productive, requires less land for cultivation, and potentially allows for more land  
60 to be spared for natural habitats (Phalan, Onial, Balmford, & Green, 2011). Contrary to land  
61 sparing, land sharing favors extensive farming techniques, allowing for both production and  
62 biodiversity on the same land (Tschardt et al., 2012). Although there is a lively discussion over  
63 LSLS, the number of studies that tested this theory empirically is small and results are so far  
64 equivocal (Kremen, 2015; von Wehrden et al., 2014; but see Luskin, Lee, Edwards, Gibson, &  
65 Potts, 2018 for tropical forestry systems).

66 The dependency on species traits and landscape context makes it challenging to generalize  
67 beyond a specific context. In order to apply the best strategy across spatial scales and taxa, there  
68 is a need for more general approaches (Bennett, 2017). Empirical and theoretical analyses show  
69 that mixed strategies perform better than implementing sparing or sharing alone (Butsic &  
70 Kuemmerle, 2015; Legras, Martin, & Piguet, 2018; Troupin & Carmel, 2014). Mixed allocation  
71 of sparing and sharing might be more easily applied by planners and policy-makers than  
72 choosing one strategy, even if it is not the optimal solution of the biodiversity-production trade-  
73 off (Grau, Kuemmerle, & Macchi, 2013). Rather than a global test of the superior strategy, the  
74 major question is, therefore, under which circumstances would either strategy better utilize the

75 landscape for greater biodiversity and crop production (Fischer et al., 2008; Shackelford,  
76 Steward, German, Sait, & Benton, 2015).

77 To date, the sparing-sharing framework has mostly focused on production vs. biodiversity,  
78 ignoring other socio-economic factors relevant for policy-makers (Fischer et al., 2017, 2014).  
79 For instance, land sparing may involve higher inputs resulting in lower sustainability, and land  
80 sharing may provide a range of ecosystem services from services supporting production to  
81 cultural services (Barral, Rey Benayas, Meli, & Maceira, 2015; Tschamntke et al., 2012).

82 Considering the feedback of biodiversity on yield by exploring ecosystem services and  
83 disservices, and the contexts under which this feedback occurs or fails to promote higher yields  
84 can help make the LSLS debate more relevant for policy (Ekroos, Olsson, Rundlöf, Wätzold, &  
85 Smith, 2014; Grass et al., 2019; Seppelt, Arndt, Beckmann, Martin, & Hertel, 2020).

86 The effects of landscape composition (e.g. amount and type of semi-natural and crop habitats)  
87 and configuration (e.g. field size and edge density) on biodiversity, yield and ecosystem services  
88 are increasingly studied (e.g. Dainese et al., 2019; Sirami et al., 2019). These relationships are  
89 complex and may differ between crop types and cropping system, affecting both biodiversity  
90 conservation and yield (Pywell et al., 2015; Segre, Segoli, Carmel, & Shwartz, 2020; Seppelt et  
91 al., 2020). For instance, small-holder farms with small fields may benefit sensitive species  
92 compared to industrial large fields (Law & Wilson, 2015) and areas with high productivity tend  
93 to be intensively cultivated, increasing conservation costs (Naidoo & Iwamura, 2007). The  
94 biodiversity-productivity trade-off may also shift with taxonomic group. Arthropod pollinators  
95 may benefit from sparing of small patches such as field-margins, while large mammals may  
96 require sparing of large contiguous patches (Ekroos et al., 2016). Finally, the optimal strategy  
97 (LSLS) depends on the focal species' affinity to farmed and natural habitats ('winners and

98 losers' in the sparing-sharing terminology) and it is also scale-dependent (Fischer et al., 2014;  
99 Green et al., 2005). Therefore, LSLS framework should incorporate feedback of biodiversity-  
100 yield (e.g. via ecosystem services) under different contexts of biodiversity indicators and  
101 cropping systems, and explicitly target scales in which land is allocated to sparing and sharing  
102 (this extent may vary among global or regional policies) (Fischer et al., 2014).

103 The goal of this study is to understand the relative importance of the variables that affect the  
104 sparing-sharing trade-off and determine the optimal strategy that jointly maximizes ecological  
105 and agricultural benefits at a regional scale. We employed scenario modelling based on real-life  
106 data to compare landscape planning strategies in different contexts. Our model compares a range  
107 of scenarios from sparing of large semi-natural patches to sharing based on maintaining  
108 uncultivated field-margins of varying width in multiple crop types. Instead of the classic LSLS  
109 production-biodiversity trade-off we explicitly model the effect of land management on  
110 biodiversity and production. This implicitly incorporates potential feedback of biodiversity on  
111 yield via ecosystem services (i.e., we do not assume that land sharing has lower yields). We  
112 tested the effect of the following variables on the LSLS trade-off: (1) cropping system  
113 composition and configuration (crop type, field size and field shape), (2) size of spared land  
114 (ranging from narrow field margins to large patches), and (3) the specific taxonomic group and  
115 diversity measure used to estimate biodiversity. Our approach offers a mechanistic understanding  
116 of the variables that influence the LSLS trade-off, while integrating ecosystem services into the  
117 sparing-sharing framework and considering multiple crops, species and a range of LSLS  
118 scenarios.

119

## 120 **Materials and methods**

### 121 **Study area and data collection**

122 The study was conducted in Harod valley (northern Israel), an intensive agriculture area of  
123 approximately 100 Km<sup>2</sup> that separates two large ecoregions and several nature reserves and  
124 therefore it was designated as a national ecological corridor (Fig. S1). Our model was based on  
125 data from Segre et al. (2019), and we provide the full description of site selection and data  
126 collection methods in Appendix S1. During the agricultural season of 2015-2016, we conducted  
127 biodiversity surveys of plants, birds, butterflies, ground-dwelling and plant-associated arthropods  
128 in four habitats ( $n=88$ ): fields, orchards, field-margins and semi-natural habitats (Appendix S1).  
129 We visited each plot multiple times in the spring (all species groups), summer (all arthropod  
130 groups) and fall (butterflies, ground-dwelling arthropods and birds). In each visit we recorded all  
131 plant species, abundance of all present species of birds, butterflies and ground-dwelling  
132 arthropods (the latter was identified to the lowest recognizable taxonomic unit, see Appendix  
133 S1), and abundance of all sub-orders present of plant-associated arthropods.

134 We studied a total of seven arable crops (rain-fed wheat, irrigated wheat, tomatoes and  
135 watermelon), and orchards (olives, almonds and citrus). We surveyed and interviewed 12  
136 farmers in the region, obtaining profit and loss reports, as well as the revenue and profit for a  
137 total of 47 plots during the same season as the ecological surveys. Revenue and profit were  
138 reported in NIS (1 USD = 3.84 NIS) per unit area (0.1 ha). We calculated the percentage of  
139 uncultivated margins covered by natural vegetation within a radius of 10m around each plot,  
140 which best reflects the immediate field-margins, where most damage or benefit to crops is  
141 expected (see Appendix S1). We also calculated field-size and perimeter as estimates of field



142 configuration. We used the estimated profit or loss to calculate both costs of sparing and sharing  
143 as well as economic benefits from ecosystem services.

#### 144 **Cost-effectiveness metric**

145 We compared sparing land by converting cultivated land to natural habitats (e.g. riparian area for  
146 streams and grasslands), and sharing land by maintaining uncultivated field-margins with natural  
147 vegetation (e.g. no application of herbicide and tilling). Costs model specification and detailed  
148 calculations can be found in Appendix S2. The model and data analysis were built in R software  
149 version 3.5.3 (R Core Team, 2017). We used a cost-effectiveness measure, previously developed  
150 in Segre et al. (2019), to measure the ecological effectiveness of each strategy (i.e., species  
151 richness and population size) relative to the costs (i.e., revenue). We first fitted an ANCOVA  
152 model to the revenue data in order to estimate the crop-specific effect of percentage of  
153 uncultivated margins on total revenue  $\text{ha}^{-1}$ , controlling for plot size as fixed-effect and landowner  
154 as random effect. Variance was modeled separately for each crop type due to heteroskedasticity  
155 ('gls' R package 'nlme'). We calculated the costs of **sparing** (converting cultivated land to  
156 natural habitats, 'loss-of-opportunity'), as the potential profit from cropland that is lost when the  
157 land is not cultivated (i.e., baseline-revenue at the intercept for each crop type) summed over all  
158 crops in the landscape. We excluded additional costs due to damage to adjacent crops, because  
159 the interface between fields and natural habitats is small and the land spared is marginal land  
160 characterized by low-profit (Pywell et al., 2012).

161 The cost of **sharing** (maintaining uncultivated field-margins) is the profit-loss correlated with  
162 field-margins (caused by pest damage, for example), which is the decrease in revenue of each  
163 crop type when field-margins are present, summed over all crops in the landscape. We neglect

164 field margins' effect on production costs (e.g., higher herbicide applications), since production  
165 costs for the modeled crops were robust to maintaining uncultivated field margins (Segre et al.,  
166 2019). Field-margins may further provide ecosystem services that increase yield in our system as  
167 we previously showed (e.g., increasing the abundance of natural-enemies pest ratio and  
168 providing pest and weed-control in tomato crops (Segre et al., 2019, 2020). Thus, we assume that  
169 increased revenue is the result of beneficial ecosystem services (i.e., when field-margins increase  
170 farmer's revenue, then they have no costs). We assume that establishing field-margins does not  
171 require additional area to be removed from production, since there are numerous non-productive  
172 road and field verges which are tilled or applied with herbicide to prevent dispersal of weeds and  
173 pests into the fields.

174 We assessed the ecological effectiveness using three measures: species richness (per visit and  
175 yearly total) and the geometric-mean abundance of all species (GMA) (Santini et al., 2017). We  
176 calculated the effect size of sparing and sharing strategies on all three measures, using a set of  
177 regression models fitted separately to each taxonomic group. Some species may be more  
178 sensitive than others to farming intensity, therefore, we divided the five species groups to  
179 additional functional groups related to their life history traits, conservation status and  
180 distribution, and we fitted separate regression models to GMA of functional groups (except for  
181 plants, for which we used richness). We fitted Generalized Linear Models to the total richness  
182 per year and GMA of plant-associated arthropods data, and Generalized Linear Mixed-Effects  
183 Models with site as a random effect to the richness and GMA per visit data (R packages 'stats',  
184 'glmmTMB', 'statmod'). We used Poisson error distribution for the richness measures and  
185 gamma or tweedie for GMA to account for zero-inflation. Fixed variables included four habitats  
186 (arable, orchard, field-margin and semi-natural), field-margins width interaction for field

187 margins habitat, and additional taxon-specific variables that were found influential in Segre et al.  
188 (2019) (i.e., landscape, habitat and climate properties). The model specification and detailed  
189 calculations for the effectiveness analysis can be found in Appendix S3.

190 Cost-effectiveness was then calculated as the ratio of the unscaled biodiversity effectiveness  
191 (response-ratio) to the costs. For each scenario, either sparing or sharing was selected as the  
192 preferred scenario, based on their cost-effectiveness values. The equilibrium line of cost-  
193 effectiveness of both strategies is:

$$194 \text{ COST}_{\text{sparing}} / \text{COST}_{\text{sharing}} = \text{EFF}_{\text{sparing}} / \text{EFF}_{\text{sharing}}$$

195 Therefore, any increase in sparing costs must be accompanied by an increase of the same ratio in  
196 sparing effectiveness; otherwise sharing will become more cost-effective, and vice-versa.

## 197 **Scenarios**

198 We used a spatially implicit simulation model in which every scenario represents a proportion of  
199 each crop type in the landscape (to a total of 100%), field-size, field-shape and field-margins  
200 width to implement as land sharing, and we modelled all possible combinations of these  
201 variables (Fig. 1). For each scenario we calculated the economic costs and the ecological  
202 effectiveness of sparing and sharing, and chose the most cost-effective strategy. We used per  
203 visit richness averaged over all species groups for the base scenario. The effects of biodiversity  
204 measures (i.e., taxonomic groups, functional groups and year total richness or GMA) were tested  
205 in a separate sensitivity analysis. Input variable values were selected to represent constant change  
206 of 33% between scenarios, to evaluate model sensitivity across input variables (Table S3). Crop  
207 combinations included the seven local crop types with relative proportion of each crop type  
208 ranging from 0-100% of the total area, and constant change of 33% in Jaccard dissimilarity

209 (Appendix S4). Attributes of fields and field-margins were based on the range of actual values in  
210 the study area and were derived from our datasets (Table S3).

211 We calculated three indices for each scenario: effectiveness-ratio ( $EFF_{sparing}/EFF_{sharing}$ ), which is  
212 the effectiveness of sparing relative to sharing, costs-ratio ( $COST_{sparing}/COST_{sharing}$ ), which is the  
213 cost of sparing relative to sharing, and the strategy selected (sparing or sharing). We also  
214 calculated the proportion of scenarios for which each strategy was selected. We used a  
215 Constrained Correspondence Analysis (CCA) with the three above-mentioned scenario-specific  
216 indices as constrained variables to test how crop composition affected the model results, which  
217 crop types were associated with the selection of each strategy and whether the cause was high  
218 effectiveness or high costs of one strategy compared to the other.

### 219 **Sensitivity analysis**

220 We tested if the decision to spare or share land is sensitive to the input variables of our model  
221 using a local sensitivity analysis (SA). In a local sensitivity analysis, all variables are kept  
222 constant, and only one variable is changed at a time, in order to filter variables that are not  
223 influential in the model ('Factor's Fixing', Morris, 1991; Saltelli & Tarantola, 2004). Using this  
224 method, we quantified local effects of variables on model output at different values, and  
225 computed two sensitivity measures: the mean effect across all values was used to assess the  
226 effect of a given variable in the model, and the standard deviation was used to identify non-  
227 linearity or interactions. This method combines advantages of both local and global SAs. It is  
228 computationally simple like other local SA methods, yet it averages effects across the input  
229 space of the model and can identify non-linear effects and interactions, similar to global SA. For  
230 each input variable, we recorded the change in cost-effectiveness of sparing and sharing for a

231 single change in its value (e.g., increasing field-size) and calculated the mean and standard  
232 deviation of this change across all input values. The change in cost-effectiveness was calculated  
233 proportional to the starting point, i.e., the change in cost-effectiveness divided by the original  
234 value. The decision variable (sparing or sharing) is binomial, so change in model results was  
235 calculated as the proportion of scenarios in which the selected strategy changed in response to  
236 the change in the input variable.

237 We also conducted a sensitivity analysis, to evaluate model sensitivity to the specific choices of  
238 the diversity metric and bioindicator (taxonomic and functional groups). We ran all the scenarios  
239 for each combination of diversity metric (per-visit richness, year total richness, GMA),  
240 taxonomic group (plants, birds, butterflies, arthropods, and all taxa combined) and additional  
241 scenarios for functional groups (Appendix S5). We then recorded the proportion of scenarios in  
242 which the selected strategy changed in response to the change in the diversity metric, i.e., using  
243 GMA or total richness instead of per-visit richness. We repeated this sensitivity analysis with all  
244 taxonomic and functional group, e.g., using birds richness instead of multi-taxa richness and  
245 using migrating birds GMA instead of all bird species GMA, respectively. Finally, we tested if  
246 explicitly including ecosystem services (e.g., biological pest control), influences the balance  
247 between sparing and sharing, but results were similar to the model assuming implicit benefits via  
248 increased yields and therefore not presented here (see Appendix S6).

249

## 250 **Results**

### 251 **Scenarios results**

252 We evaluated a total of 73,920 scenarios, covering a wide range of the possible parameter values  
253 of crops, field-margins width, field-size and perimeter. Sparing (converting cultivated land to  
254 semi-natural habitats) was selected as the preferred strategy in 0.62 of the cases, while sharing  
255 (maintaining uncultivated field-margins with natural vegetation) was the preferred strategy in  
256 0.38 of the cases. The frequency of scenarios favoring sparing vs. sharing was slightly affected  
257 by field and field-margin configuration. Large and quadrate fields with narrow field-margins  
258 favored sparing, while small and narrow fields with wide field-margins resulted in more sharing  
259 scenarios as the cost-effective solution (Fig. 2). For example, field-margins 10 m wide, which are  
260 a common standard in many EU countries, resulted in sharing being favored in only 0.27 of all  
261 scenarios across all field sizes. In contrast, for field margins of 23.5 m wide, sharing was  
262 preferred in 0.51 of the scenarios.

263 The type of crops strongly affected model results. The three CCA axes represent our three model  
264 outputs (Fig. 3, Table S4): axis 1 corresponds to the ratio between sparing and sharing  
265 effectiveness for biodiversity, axis 2 corresponds to sharing strategy, and axis 3 corresponds to  
266 the ratio between sparing and sharing costs. The total variance explained by the three  
267 constraining axes was 0.19, with the first axis responsible for 0.11 of that proportion. Arable  
268 crops show higher effectiveness-ratio, i.e., higher effectiveness of sparing land compared to  
269 sharing land with field-margins. Watermelon, tomato and citrus crops were positively correlated  
270 to cost-ratio; tomato and citrus crops were highly correlated with sharing while watermelon was  
271 associated with sparing (Table 2). The selection of sharing and sparing strategies is parallel to the  
272 costs-ratio axis and not related to the effectiveness-ratio, although the variability among crops in  
273 the landscape is also related to the effectiveness-ratio (i.e. fields and orchards) (Fig. 3, Table S4).

## 274 **Sensitivity analysis**

275 The preferred strategy in different scenarios was quite robust to field configuration (size and  
276 shape) and field-margin width. The sensitivity of the model to all three variables was low, with  
277 only 0.04-0.08 of the scenarios changing the model's decision of sparing or sharing (Table 2).  
278 Cost-effectiveness of sharing decreased with increasing field-size and increased with increasing  
279 field-perimeter and field-margins width. In contrast, the preferred strategy was sensitive to the  
280 crop type, with 0.15 probability to change strategy with change in crop-composition (Table 2,  
281 Fig. S5). Specifically, watermelon had a high impact, when the proportion of watermelon in the  
282 land was > 20%, the strategy was stable and the chance of changing the preferred strategy was  
283 very low (Fig. S6). Cost-effectiveness of both sharing and sparing were sensitive to the change in  
284 crop type proportions; cost-effectiveness of sharing decreased on average when almond or  
285 watermelon proportions increased. In contrast, cost-effectiveness of sharing increased when  
286 other crops increased their proportions (Table 2). Cost-effectiveness of sparing decreased when  
287 proportions of almonds, citrus and tomato crops increased, and vice versa (Table 2).

### 288 **Biodiversity metrics**

289 The preferred strategy was very robust to biodiversity metric. Only 0.03 of the scenarios changed  
290 the selected strategy on average, when using GMA or total richness instead of richness per visit  
291 (Table 2, Fig. 4), with highest sensitivity for plant-associated arthropods. Sensitivity to the  
292 specific taxonomic group was slightly higher, with 0.08 probability of changing strategy when  
293 switching to a different taxonomic group (Table 2). The most sensitive taxonomic group was  
294 butterflies (0.12). Cost-effectiveness of both sparing and sharing increased when plants were  
295 used as the biodiversity measure, whereas butterflies increased the cost-effectiveness of sharing  
296 but decreased the cost-effectiveness of sparing. Choosing any of the other taxa as biodiversity  
297 indicator decreased cost-effectiveness of both strategies. Finally, choosing birds and plants as

298 biodiversity indicator slightly increased the proportion of sparing scenarios, while the three  
299 arthropod groups increased the proportion of sharing scenarios (Fig. 4). The selection of  
300 functional group changed 5% of the scenarios, with large differences among taxonomic groups  
301 (Table 2). However, the sensitivity to functional group was correlated and usually smaller than  
302 the sensitivity to the taxonomic group (see Appendix S5 for the full descriptions of the results).

303

## 304 **Discussion**

305 The growing need for food supply highlights the dire trade-off between agricultural production  
306 and biodiversity conservation. Numerous studies of this trade-off examined the impact of various  
307 production methods and land management practices on ecological benefits, particularly  
308 biodiversity (e.g., Egan & Mortensen, 2012; Hodgson, Kunin, Thomas, Benton, & Gabriel,  
309 2010). Our study assessed varying parameters at both ends of the trade-off simultaneously and  
310 affirmed that economic considerations, rather than ecological considerations, dominated the  
311 production-biodiversity trade-off. Thus, the selection of the best strategy at the landscape scale  
312 depended mostly on the costs related to specific crop types rather than on the differences in  
313 biodiversity outcome. This finding corroborates the proposition of Ekroos et al. (2014) that  
314 farmland productivity affects opportunity costs and service provisioning benefits, thus favoring  
315 land sharing in areas with high productivity. Accounting for both agricultural yield and  
316 biodiversity, sparing was the favorable solution across a range of field and field-margin attributes  
317 and diversity measures, as previously claimed (Phalan, 2018). Although sparing was favored in  
318 62% of the scenarios, it was also very stable in terms of costs, and therefore performed well in  
319 the remaining 38% of scenarios. This was not the case for land sharing for which any costs



320 incurred to the farmers outweighed the benefits to biodiversity (see also Law & Wilson, 2015).  
321 Sharing was only preferred when costs were negligible or when sharing provided ecosystem  
322 services that increased yields, whereas in the other 62% of the scenarios it inflicted high costs on  
323 the farmers.

324 Farm and field characteristics can alter the effectiveness of agro-ecological practices  
325 (Concepción et al., 2012) and the provision of ecosystem services (Segoli & Rosenheim, 2012)  
326 that drive benefits from land sharing. In our model, large fields reduced the cost-effectiveness of  
327 sharing, because we assumed that the revenue loss that field-margins inflicted on crops was  
328 uniformly distributed within the field. Hence, equal damage per unit-area in large fields resulted  
329 in higher total damage than in small fields. Uniform damage is not necessarily realistic since  
330 field-margins may have a stronger effect on crop production in field-edges than in field-center  
331 (Segre et al., 2020; Tschumi et al., 2016). Incorporating this assumption into the model would  
332 have increased the proportion of scenarios which selected sharing as the cost-effective strategy in  
333 larger field sizes, but including this possibility in our model without rigid numbers would be  
334 speculative. Future research should seek to overcome this limitation by establishing the yield-  
335 distance from margin relationships and integrate them in the models.

336 However, sensitivity to field-size was relatively low, and these spatial effects may thus have little  
337 effect on the overall favorability of each strategy. Contrary to field-size, field-margins width and  
338 field perimeter ratio increased the cost-effectiveness of sharing, because they reduced the  
339 interface between the field and field-margins and the risk to crop production. As a result,  
340 implementing few wide field-margins outperformed the option of implementing many narrow  
341 field-margins. Large-scale interventions such as wide field margins or set asides can be  
342 considered as small-scale sparing. This demonstrates the importance of advancing a multi-scale

343 continuum approach of sparing-sharing instead of the dichotomous scale-insensitive traditional  
344 framework (Ekroos et al., 2016; Grass et al., 2019). In that regard, the scale of our study allowed  
345 to explore a fraction of this continuum (i.e., different levels of land sharing) and research in  
346 larger scale is still needed to cover the full range of options.

347 The most influential variable in our model was crop composition, consistent with previous  
348 studies showing that productivity and cropping system are major variables affecting the sparing-  
349 sharing trade-off (Ekroos et al., 2016; Law & Wilson, 2015). As reviewed by Law & Wilson  
350 (2015), most sparing-sharing models and empirical studies either study a single type of crop  
351 (large monocultures), or ignore the effect of crop type in their analysis. The effects of land use  
352 intensification on biodiversity and yield vary among production systems, with especially high  
353 variability within harvested crop systems (Beckmann et al., 2019). Here we used a mixed-crop  
354 landscape and found that this may be explained by large differences in opportunity-costs (i.e.,  
355 crop profitability and land value) and production losses which drive the ultimate gain from land  
356 sparing and land sharing. A recent analysis showed that for small-holders land use decisions are  
357 prone toward high profitability, reducing landscape multifunctionality threatening biodiversity  
358 and livelihood (Grass et al., 2020). Land sharing should preferably be promoted in cropping-  
359 systems that exhibit a smaller trade-off between productivity and biodiversity. In ecological  
360 hotspots, if both goals cannot be achieved together, land sharing may be supported using  
361 incentives. Yet, in many regions, landscapes include a diversity of crops along spatial and  
362 temporal scales. This adds to the complexity and favors the sparing approach, which may be less  
363 dependent on this complexity. Although we did not directly model temporal scale such as crop  
364 rotation, we did incorporate different crops into our simulated landscapes. This can be viewed as

365 either spatial variation of crops across the landscape or crop rotation in time, therefore our  
366 conclusions may fit both scenarios.

367 Cost-effectiveness of sparing was substantially more stable than cost-effectiveness of sharing.  
368 This makes sharing a high-risk solution that may explain the mixed results obtained in many  
369 studies (Grau et al., 2013). Large budgets are directed towards agro-ecological practices (Batáry,  
370 Dicks, Kleijn, & Sutherland, 2015; Pe'er et al., 2014); thus, more effort should be directed to  
371 assess the cost-effectiveness of these practices in different cropping-systems (Ansell,  
372 Freudenberger, Munro, & Gibbons, 2016). We note that the high sensitivity of sharing costs must  
373 be interpreted with caution, since it reflects the differences between seven crops in a particular  
374 area. The ecological effectiveness of sparing compared to sharing varied between arable fields  
375 and orchards due to differences in their baseline biodiversity. However, the favored strategy was  
376 dictated by the costs-ratio, so crops that incurred no sharing costs (i.e., tomato and citrus)  
377 favored sharing whereas crops with high sharing costs (i.e., watermelon) favored sparing and  
378 negatively affected the cost-effectiveness of sharing. These effects were nonlinear; the  
379 probability to change strategy sharply decreased in medium proportions of watermelon in the  
380 landscape. Possibly, revenue-loss in watermelon was very large, causing extremely high sharing  
381 costs when watermelon composed over 20% of the crops. Just as density-yield functions vary  
382 among species, the yield-density feedback can vary among crop types, and we may not assume a  
383 uniform positive feedback. Indeed, there are indications that some crops benefit more than others  
384 from agro-ecological practices aiming to provide ecosystem services (Balzan, Bocci, & Moonen,  
385 2016; Pywell et al., 2015). Depending on the cropping system, land sparing may be favorable to  
386 land sharing.

387 Our approach slightly differs from the classic sparing-sharing framework (Green et al., 2005),  
388 which has merits and weaknesses. The cost-effectiveness measure maximizes both farmers'  
389 profit and biodiversity, rather than maximizing biodiversity for a selected production target.  
390 Thus, our scenarios may result in different yields, as long they retain the same biodiversity gain  
391 per unit cost, which could theoretically result in compensation for the yield loss elsewhere.  
392 However, such displacement effects are complex and translating increasing yields to spared land  
393 requires planning and economic incentives (Phalan, 2018). Such incentive policies are usually  
394 planned at national or regional scales. Our approach has an advantage of better informing policy  
395 makers about cost-effective land management subsidies at the regional scale which can help bind  
396 together changes in yield and sparing land (Ansell et al., 2016).

397 The biodiversity metric and taxonomic group used in the analysis affected the choice between  
398 sparing and sharing, as previously suggested (Fischer et al., 2014). Arthropods, and several  
399 bioindicator groups such as non-migratory butterflies, were the main beneficiaries from field-  
400 margins, and they contributed to higher cost-effectiveness of land sharing relative to land sparing  
401 whereas birds and plants (especially perennials) favored sparing. The choice between abundance-  
402 based measure (GMA) and species richness was far less influential than the choice of  
403 bioindicators. We chose these measures rather than assessing individual species for two reasons.  
404 First, densities of many species, especially the rare species, are too low to assess their response.  
405 Furthermore, densities are more susceptible to fluctuations over time (particularly herbaceous  
406 plants and arthropods which constitute four of our groups), while overall richness is relatively  
407 stable. Our results were consistent with previous assessments in regards to the preferences of the  
408 species groups towards sparing and sharing (Hodgson et al., 2010; Phalan et al., 2011). Despite  
409 the ecological differences between taxonomic groups, both biodiversity metric and taxonomic

410 group had smaller effect on the choice between sparing and sharing compared to the economic  
411 variables. It is therefore concerning that socio-economic factors are rarely discussed relative to  
412 other landscape variables (Kremen, 2015).

413 Ecosystem services and disservices link the ecological processes with the economic outcomes.  
414 Although the effect of biodiversity-based ecosystem services on yield are inconsistent  
415 (Bommarco, Kleijn, & Potts, 2013; Dainese et al., 2019), the sparing-sharing framework has  
416 long been criticized for ignoring these possibly positive feedbacks (Tscharntke et al., 2012). Our  
417 model assessed the effect of land management on biodiversity and crop production  
418 independently rather than linking them by means of yield-density function, therefore allowing  
419 for negative and positive feedbacks on crop production. This may not be the case for ecosystem  
420 services that support societal benefits rather than crop production, as for example carbon  
421 sequestration and recreation, which may need to be explicitly accounted for since they do not  
422 affect crop yield (Kremen & Miles, 2012). Our model demonstrates how economic assessments  
423 can optimize for complex relations between biodiversity, ecosystem services and disservices and  
424 crop production to provide a more solid base for policy design. We only show this proof-of-  
425 concept for production-supporting ecosystem services, but future studies should quantify these  
426 complex relations empirically and incorporate more services and disservices into the sparing-  
427 sharing framework.

428

## 429 **Conclusions**

430 Economic implications of sparing and sharing, driven by the crop type, outweighed the effect of  
431 spatial configuration and ecological effects in determining the sparing-sharing optimization.

432 Understanding the socio-economic factors can advance the sparing-sharing debate, and  
433 substantially improve the robustness of sparing-sharing assessments. Our results emphasize the  
434 importance of socio-economic factors in the design of multi-functional landscapes (Fischer et al.,  
435 2017). The high costs of conservation in productive lands and the bias towards low-value land is  
436 a well-known problem in conservation (Shwartz et al., 2017), yet, it seems that expanding  
437 conservation efforts towards production areas to minimize this bias may suffer from the very  
438 same problem. Adopting a crop-specific strategy and allocating croplands to sharing or to  
439 sparing according to their specific cost-benefit, can provide a robust solution that promotes both  
440 biodiversity and crop-production. Promoting such strategies requires profound understanding of  
441 the cost-effectiveness of biodiversity conservation strategies (Wätzold et al., 2010). We highlight  
442 several trade-offs between bioindicators as well as crop types, which call for careful selection of  
443 targets. Still, our results suggest that land sparing is favored over a wide range of conditions, and  
444 it is less sensitive to landscape and economic context. Land sharing may complement land  
445 sparing where synergies between crop production and biodiversity occur, but more experimental  
446 evidence of such synergies is needed.

447

#### 448 **Authors' contributions**

449 All authors conceived the idea for the paper; HS and AS collected the data; HS, AS and YC  
450 developed the simulation model and HS analyzed the data; HS wrote the first draft of the  
451 manuscript, and all authors contributed substantially to revisions.

452

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458 animals were downloaded from [www.freepik.com](http://www.freepik.com).

459

### 460 **Data availability statement**

461 Data will be made available in Dryad Digital Repository after acceptance.

462

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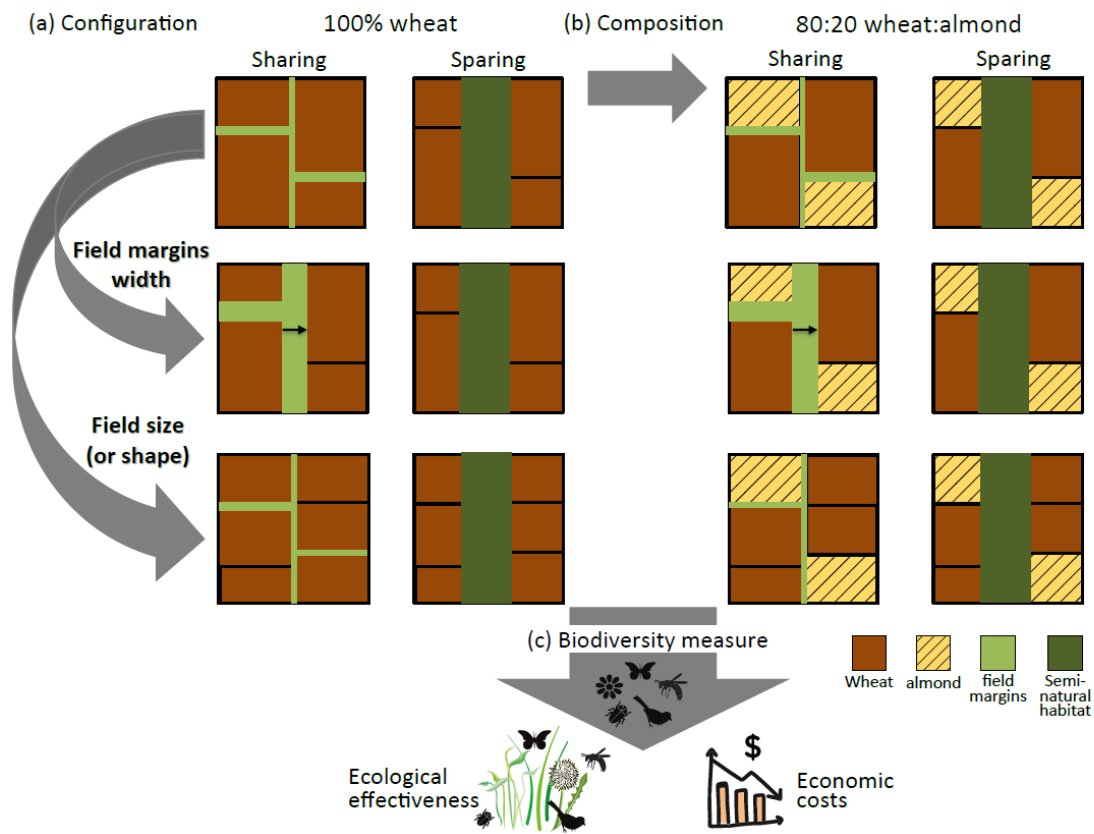
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615

616 **Tables and Figures**

617 **Figure 1:** A representation of the model scenarios. We modelled different cropping system configuration  
 618 (a) by varying the width of the field margins and the size or shape of the fields, crop composition (b) by  
 619 assigning different proportion of the land to different crops (represented by the yellow and brown  
 620 parcels), and calculated the ecological effectiveness for multiple species groups (c)\* and the economic  
 621 costs for both sparing and sharing. \*The basic scenario included one biodiversity measure, followed by  
 622 sensitivity analysis for changing the biodiversity measure.



624

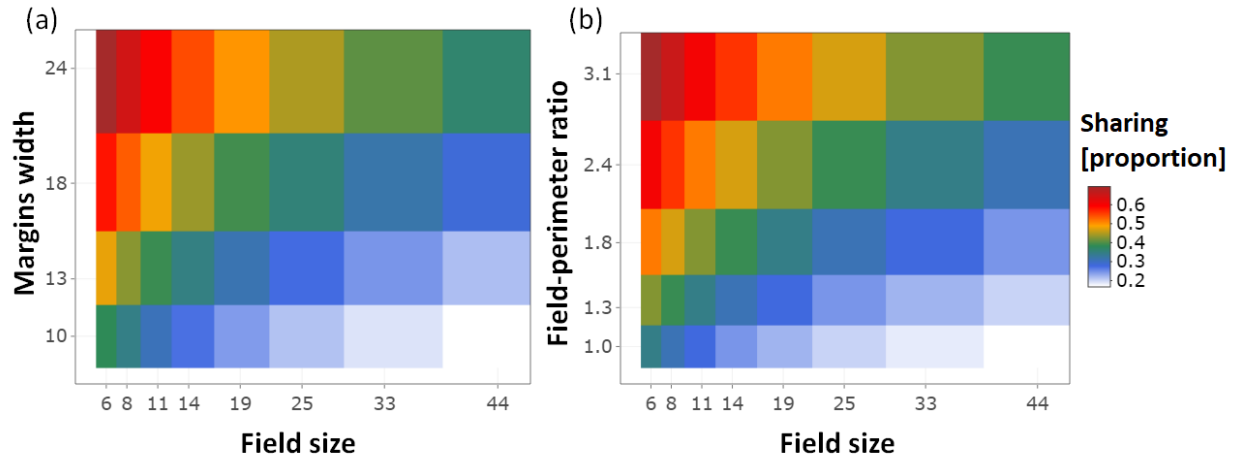
625 **Table 2:** Sensitivity analysis results for all model input variables. Proportion of scenarios changing the  
626 selected strategy (strategy changed) and relative change in cost-effectiveness (CE) of sharing and sparing  
627 (mean  $\pm$  SD) for each change in the input variables. Change in continuous variables is 33% for each step.

Variable	Strategy changed	CE sharing	CE sparing
Crop type (total)	0.15 $\pm$ 0.11	+22.11 $\pm$ 525.31	+0.04 $\pm$ 0.32
<i>Almond</i>	0.11 $\pm$ 0.06	-0.21 $\pm$ 0.07	-0.26 $\pm$ 0.06
<i>Citrus</i>	0.16 $\pm$ 0.03	+730.15 $\pm$ 1241.04	-0.03 $\pm$ 0.01
<i>Irrigated wheat</i>	0.15 $\pm$ 0.02	+0.67 $\pm$ 0.07	+0.49 $\pm$ 0.23
<i>Olive</i>	0.17 $\pm$ 0.06	+1.11 $\pm$ 0.16	+0.02 $\pm$ 0
<i>Rain fed wheat</i>	0.19 $\pm$ 0.1	+5.58 $\pm$ 3.36	+0.6 $\pm$ 0.36
<i>Tomato</i>	0.16 $\pm$ 0.01	+781.89 $\pm$ 1329.98	-0.04 $\pm$ 0.01
<i>Watermelon</i>	0.13 $\pm$ 0.26	-0.35 $\pm$ 0.23	+0.01 $\pm$ 0
Field size (ha)	0.04 $\pm$ 0.01	-0.13 $\pm$ 0.02	0
Margins width (m)	0.08 $\pm$ 0.01	+0.36 $\pm$ 0.04	0
Perimeter ratio	0.07 $\pm$ 0.01	+0.33 $\pm$ 0.04	0
Biodiversity metric (total)	0.03 $\pm$ 0.03	0.13 $\pm$ 0.34	0.24 $\pm$ 0.54
<b><i>Total richness</i></b>			
<i>Butterflies</i>	0.01	-0.19 $\pm$ 0.06	-0.22 $\pm$ 0.05
<i>Birds</i>	0.03	+0.08 $\pm$ 0.02	-0.04 $\pm$ 0
<i>Ground-dwelling arthropods</i>	0.03	+0.02 $\pm$ 0.01	+0.11 $\pm$ 0.01
<b><i>Geometric-mean abundance</i></b>			
<i>Butterflies</i>	0	0.20 $\pm$ 0.07	0.18 $\pm$ 0.07
<i>Birds</i>	0.04	-0.14 $\pm$ 0.02	0.09 $\pm$ 0.02
<i>Ground-dwelling arthropods</i>	0.01	0.06 $\pm$ 0.02	0.10 $\pm$ 0.01
<i>Plant-associated arthropods</i>	0.08	0.85 $\pm$ 0.27	1.49 $\pm$ 0.37
Taxonomic group (total)	0.08 $\pm$ 0.02	0.00 $\pm$ 0.46	0 $\pm$ 0.71
<i>Plants</i>	0.07	+0.77 $\pm$ 0.38	+1.37 $\pm$ 0.4
<i>Butterflies</i>	0.12	+0.01 $\pm$ 0.16	-0.35 $\pm$ 0.13
<i>Birds</i>	0.06	-0.47 $\pm$ 0.03	-0.31 $\pm$ 0.04
<i>Ground-dwelling arthropods</i>	0.07	-0.19 $\pm$ 0.09	-0.37 $\pm$ 0.11
<i>Plant-associated arthropods</i>	0.07	-0.13 $\pm$ 0.17	-0.33 $\pm$ 0.16



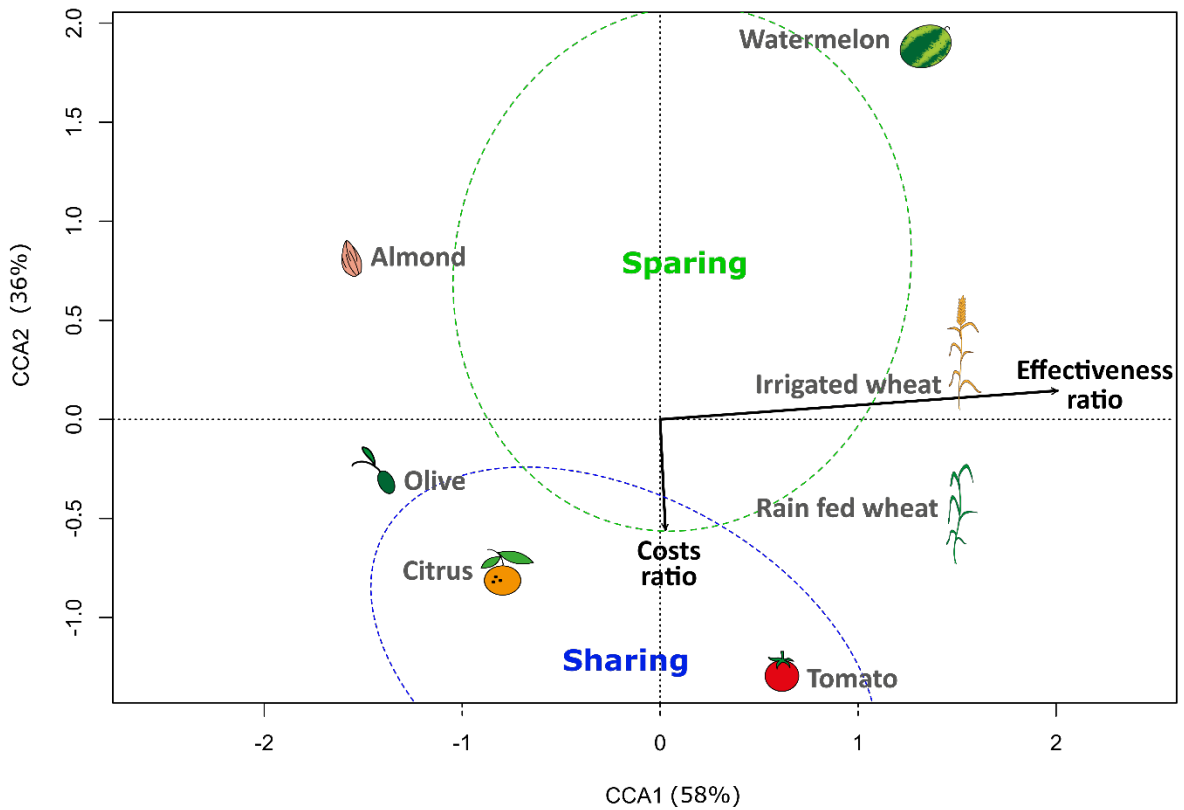
Variable	Strategy changed	CE sharing	CE sparing
Functional group	0.05 ± 0.05	0.28 ± 0.68	0.33 ± 0.63
<b>Plants (total)</b>	0.06	0.38 ± 0.73	0.52 ± 0.74
<i>Annuals</i>	0.06	0.13 ± 0.05	-0.13 ± 0.02
<i>Perennials</i>	0.13	0.02 ± 0.12	1.29 ± 0.04
<i>Woody</i>	0.14	-0.54 ± 0.13	0.04 ± 0.3
<i>Composites</i>	0.02	1.95 ± 0.64	1.73 ± 0.59
<i>Legumes</i>	0.03	0.94 ± 0.09	1.22 ± 0.1
<i>Graminoids</i>	0.10	-0.13 ± 0.13	-0.42 ± 0.08
<i>Mediterranean</i>	0	0.63 ± 0.17	0.65 ± 0.17
<i>Irano-Turanian</i>	0.01	0.15 ± 0.08	0.08 ± 0.08
<i>Euro-Siberian</i>	0.02	0.28 ± 0.14	0.18 ± 0.13
<b>Birds (total)</b>	0.01	0.13 ± 0.45	0.19 ± 0.5
<i>Red List</i>	0.04	0.21 ± 0.55	0.5 ± 0.65
<i>Non-nesting</i>	0.01	-0.1 ± 0.19	-0.03 ± 0.19
<i>Nesting</i>	0	0 ± 0	0 ± 0
<i>Ground-nesting</i>	0.01	-0.22 ± 0.29	-0.25 ± 0.27
<i>Cavity-nesting</i>	0.01	0.14 ± 0.11	0.1 ± 0.1
<i>Tree-nesting</i>	0	0.77 ± 0.44	0.81 ± 0.45
<b>Butterflies (total)</b>	0.11	0.4 ± 1.03	0.25 ± 0.53
<i>Migratory</i>	0.15	-0.37 ± 0.03	0.1 ± 0.05
<i>Non-migratory</i>	0.08	0.23 ± 0.03	-0.06 ± 0.02
<i>Mediterranean</i>	0.07	-0.24 ± 0.05	-0.02 ± 0.06
<i>Non-Mediterranean</i>	0.13	1.98 ± 0.84	0.99 ± 0.63
<b>Ground-dwelling arthropods (total)</b>	0.06	0.14 ± 0.23	0.21 ± 0.49
<i>Herbivores</i>	0.12	0.19 ± 0.22	0.87 ± 0.35
<i>Predators</i>	0.10	0 ± 0.11	-0.28 ± 0.07
<i>Detritivores</i>	0.03	0.01 ± 0.14	-0.07 ± 0.14
<i>Omnivores</i>	0	0.34 ± 0.22	0.32 ± 0.2

629 **Figure 2:** Proportion of scenarios which selected sharing as the cost-effective strategy at different  
630 combinations of (a) field-margins width (m) against field-size (ha), and (b) field-perimeter ratio against  
631 field-size (ha).



633

634 **Figure 3:** Results of the constrained correspondence analysis of crop composition, showing the effect on  
635 effectiveness-ratio and cost-ratio between sparing and sharing, and the selection of sparing and sharing  
636 strategies (green and blue, correspondingly).



638

639 **Figure 4:** Proportion of the scenarios resulting in sparing or sharing for all groups, plants, butterflies,  
 640 birds, ground dwelling arthropods in falling traps, and plant associated arthropods in vacuum samples  
 641 with (a) per-visit richness and (b) geometric-mean abundance.

