

Immaterial damage valuation in the context of flood risk

**Marija Bočkarjova
Piet Rietveld
Erik T. Verhoef**

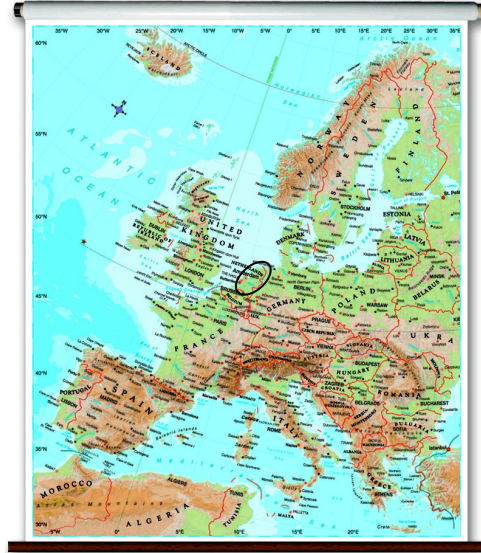
International conference 'Deltas in Times of Climate Change'
Rotterdam, 29 September – 1 October 2010

What is this study about?

The Project

- KvR: adaptation options to climate change
 - yes or no? how much? when?
- Small country, big delta:
 - how much flood protection is “enough”?

→ Cost-Benefit Analysis



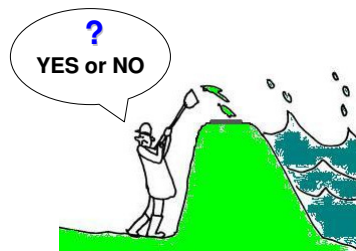
Cost Benefit Analysis

Costs (-)

- Investments
- Maintenance

Benefits (+)

- Avoided damages
 - Material (households, businesses, environment, LNC ...)
 - Immaterial (human victims, injuries, evacuations, ...)



Avoided immaterial damages

- Do not have a price
 - To be able to make various costs and benefits **comparable**, they need to be expressed in the **same units**
- So, we have to attach some **monetary value** to immaterial damage
 - Different methods to achieve that
 - We use: CHOICE EXPERIMENTS: market price compatible, and thus can directly be used in CBA



Focus of the study

- Valuation of immaterial damages in the context of flood risk:
 - **VOSL** (value of statistical life saved)
 - **VOSI** (value of statistical injury)
 - **VOSE** (value of statistical evacuation)

Why a 'new' VOSL?

- Currently a VOSL of **2.5 mln €** is used in flood safety (borrowed from transport safety valuation)

→ is that adequate?

- **Benefit transfer issue:** VOSL appears to be different depending on...

→ context of risk – risk perception

- qualitative (dread, voluntariness, controllability)

- quantitative (probabilities)

→ methodology used

→ welfare

What is a VOSL?

Basically,

VOSL is a trade-off between
some amount of money (to be paid)
and a change (reduction) in fatality risk

$$\text{VOSL} = \frac{\text{amount of money (euros)}}{\text{decrease in fatality risk}}$$

What is a VOSL?

Value of statistical life (VOSL)
is a willingness to pay (decrease in wealth)
for a small decrease in fatality risk
due to a particular negative event.

$$\text{VOSL} = \frac{\Delta Y}{\Delta P}$$

Changes in the fatality risk level imply
expected changes in human lives saved in a particular society.

Thus, willingness to pay for a decrease in risk exposure
can be translated into the money value per one **statistical life saved**.

Suppose,
we want to decrease risk
(so, we know ΔP)

But:

What about ΔY ???

What is the problem...

- Paying for reducing flood risk
 - No real markets with real, familiar goods
 - We cannot 'observe' data



What is the solution...

under controlled circumstances
ask people what they are willing to pay!

- value **hypothetical** goods on **hypothetical** markets
- collect data with the help of a **survey**



The survey

The survey

- TNS-NIPO internet panel (fall 2008)
→ a random representative sample
- Survey structure
 - I – flood risk perception
 - II – **explanation of flood and fatality probabilities**
 - III – **flood risk valuation**
 - IV – climate change
 - V – demographics

Data collected in 4 dike-ring areas

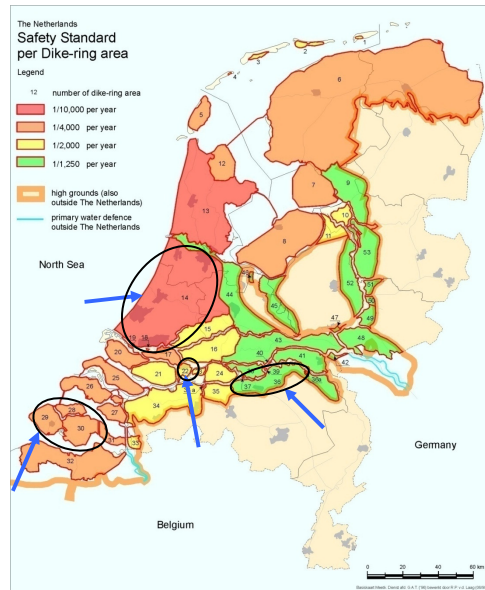
Riverside:

- ✓ Eiland of Dordrecht 110
- ✓ Land van Heusden / de Maaskant 141

Coast:

- ✓ Zeeland 151
- ✓ Central Holland 135

Total N respondents: 537



Our approach

We want:

Informed choices

So, we provide extensive information on risk :

Risk of flooding

Fatality risk in flooding

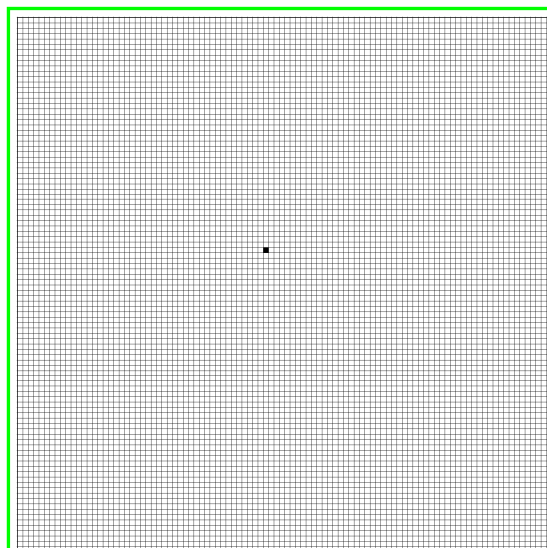
Yearly fatality risk

Fatality risk due to flooding in the coming 50 years



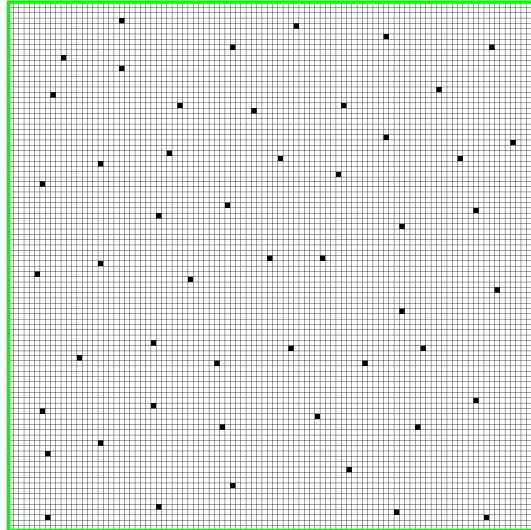
Visual aids: probability grids

– Yearly risk of flooding in Central Holland (1/10,000)



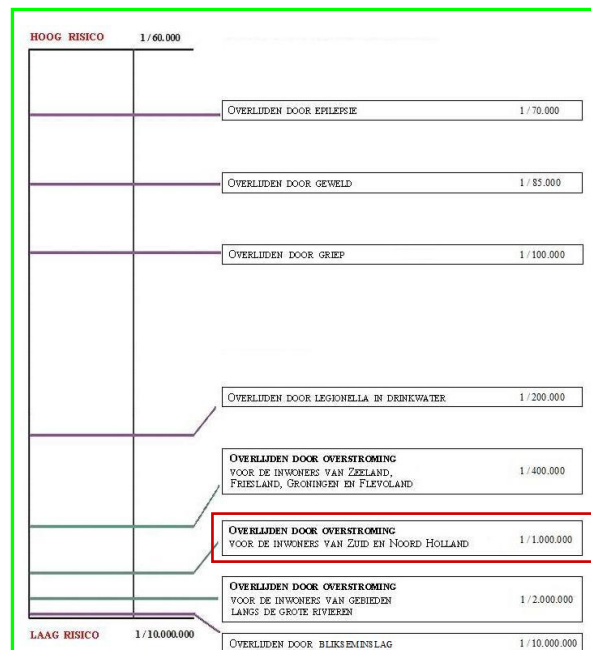
Visual aids: probability grids

- Risk of flooding in Central Holland (50 / 10,000)
in the coming 50 years



Visual aids: Risk ladder

Yearly fatality risk due to
flooding compared to other
risks in the Netherlands




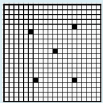
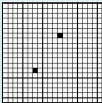




And now
ask about the money

→ Choice experiment

The situation:

choice between moving two identical houses (**A** and **B**) in two polders
with varying levels of flood safety and water board taxes

Choice card CE3

| | <i>POLDER A</i> | <i>POLDER B</i> |
|---|--|---|
| | Possibility for evacuation | No possibility for evacuation |
| Probability of flooding in your place of residence (in the coming 50 years)  | 5 : 400  | 2 : 400  |
| Probability of evacuation in the place of residence (in the coming 50 years)  | 20 : 400 | 0 |
| Probability that you become a flood victim (in the coming 50 years)  | 0 | 2 : 40.000 |
| Probability of getting an injury (in the coming 50 years)  | 0 | 10 : 40.000 |
| Water board tax (yearly)  | € 25 | € 55 |
| Your choice (please mark <i>one</i> box) | <input type="checkbox"/> | <input type="checkbox"/> |


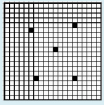
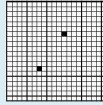








The method

We value:

Changes in the shown attributes

- fatality risk
- risk of injury
- risk of evacuation
- tax

Choice card CE3

| | POLDER A | POLDER B |
|--|--|--|
| | Possibility for evacuation | No possibility for evacuation |
| Probability of flooding in your place of residence (in the coming 50 years)  | 5 : 400  | 2 : 400  |
| Probability of evacuation in the place of residence (in the coming 50 years)  | 20 : 400  | 0 |
| Probability that you become a flood victim (in the coming 50 years)  | 0  | 2 : 40.000 |
| Probability of getting an injury (in the coming 50 years)  | 0  | 10 : 40.000 |
| Water board tax (yearly)  | € 25  | € 55 |
| Your choice (please mark <i>one</i> box) | <input type="checkbox"/> | <input checked="" type="checkbox"/> |

WE KNOW:
Changes in the
shown attributes

With help of some
(advanced) statistics
we arrive at
VOSL, VOSI and VOSE

Our main results

Estimate

Use of advanced statistical techniques
(panel data structure, heterogeneity in preferences)

Sample mean values are in the range:

VOSL (value of statistical life)

6.30 – 6.90 mln €

VOI (value of injury)

91,000 – 99,000 €

VOE (value of evacuation)

2,300 – 2,400 €

→ Statistically significant, robust estimates

→ Comparable to other estimates found in the literature

Composite valuation of immaterial damage

Valued indicators of immaterial damage

VOSL (value of statistical life)

6.30 – 6.90 mln €

VOI (value of injury)

91,000 – 99,000 €

VOE (value of evacuation)

2,300 – 2,400 €

→ There should be a relationship between the three

Value of life and value of injury

Literature offers some longitudinal studies that looked at the relationship between

the number of fatalities and the number of injuries*

in flooding for various types of floods :

Japan (Zhai, Fukuzono and Ikeda, 2006):

1 to 10

the US (Ashley and Ashley, 2008):

1 to 6

* this ratio highly depends on many factors, such as the type of flooding, type of area flooded, etc.

Value of injury relative to VOSL

Assume:

| | |
|----------------------------|-----------|
| N (injuries) to 1 fatality | 5-10 to 1 |
| VOSL | 7.0 mln € |
| VOI | 100,000 € |

| | |
|------------------------------------|----------|
| Value of injury relative to 1 VOSL | 7% – 14% |
|------------------------------------|----------|

Value of life and value of evacuation

This relation is more area-specific,
and depends on a number of factors:

| | |
|----------------------------------|---------------|
| - ratio of evacuations to floods | λ |
| - fraction of persons evacuated | ε |
| - fraction of persons affected | α |
| - fraction of fatalities | θ |

- The number of expected evacuated persons per year :

$$N_{\substack{\text{evacuated persons} \\ \text{per year}}} = N_{\text{total}} \cdot \varepsilon \cdot P_{\substack{\text{evacuation} \\ \text{(yearly)}}} \quad [7]$$

- The expected number of fatalities per year :

$$N_{\substack{\text{fatalities} \\ \text{per year}}} = N_{\text{total}} \cdot \alpha \cdot (1 - \varepsilon) \cdot \theta \cdot P_{\substack{\text{flood} \\ \text{(yearly)}}} \quad [8]$$

- IF $\frac{P_{\substack{\text{evacuation} \\ \text{(yearly)}}}}{P_{\substack{\text{flood} \\ \text{(yearly)}}}} = \lambda$

and

$$\frac{N_{\substack{\text{evacuated persons}}}}{N_{\substack{\text{fatalities}}}} = \eta = \frac{N_{\text{total}} \cdot \varepsilon \cdot P_{\substack{\text{evacuation} \\ \text{(yearly)}}}}{N_{\text{total}} \cdot \alpha \cdot (1 - \varepsilon) \cdot \theta \cdot P_{\substack{\text{flood} \\ \text{(yearly)}}}}$$

- THEN

$$\frac{N_{\substack{\text{evacuated persons}}}}{N_{\substack{\text{fatalities}}}} = \eta = \frac{\lambda \cdot \varepsilon}{(1 - \varepsilon) \cdot \alpha \cdot \theta}$$

Table 7. Main parameters for the analysis of evacuation inconvenience.

| | Parameter | Coastal area | Riverside |
|---|-----------------------------|--------------|--------------|
| Probability of flooding* | $P_{flood}^{(yearly)}$ | 1 / 10,000 | 1 / 1,250 |
| Probability of evacuation* | $P_{evacuation}^{(yearly)}$ | 1 / 200 | 1 / 200 |
| ratio of evacuations to floods | λ | 50 | 6.25 |
| fraction of persons evacuated * | ε | 0.15 | 0.75 |
| fraction of persons affected * | α | 0.40 | 0.65 |
| fraction of fatalities ** | θ | 1% - 5% | 0.1% - 1% |
| Value of evacuation per one fatality (relative to VOSL) *** | | 0.15 – 0.80 | 1.03 – 10.30 |

* Source: HKV (2010)

** Source: Klijn et al. (2004)

*** Assumed VOE is 2,500 € and VOSL is 7 mln €.

We find:

Value of injury per 1 fatality is 7-14% of VOSL

Value of evacuation per 1 fatality:

For the coastal area:

15-80% of VOSL

For a riverside area:

1 to 10 times VOSL

Conclusions

Conclusions (I): **NOVELTY**

- **Risk valuation** in the context of flooding
 - new in the Netherlands
 - new in hazard literature
- **Simultaneous valuation** of risk of fatality, injury and evacuation (**VOSL**, **VOSI** and **VOSE**)
 - new in economic valuation literature
- **Very low levels or risk** valued
 - practically challenging

Conclusions (II): RESULTS

- Elicited values:

| | | | |
|---------------|-----------------------------------|----------------|----------|
| – VOSL | (value of statistical life) | 7 mln | € |
| – VOSI | (value of statistical injury) | 100,000 | € |
| – VOSE | (value of statistical evacuation) | 2,500 | € |

Significant
Robust
Plausible

Conclusions (III): POLICY IMPLICATIONS

- **Composition of immaterial damage** in the context of flooding
 - is area-specific (coast vs riverside)
 - taking only valuation of avoided fatalities (VOSL) in CBA may substantially underestimate **TOTAL immaterial damages**
- **Higher obtained value of VOSL**, and new values for **VOI** and **VOE** mean that:
 - balances in CBA on the “benefits” side are changing: immaterial damage is gaining more weight
 - higher costs may be tolerated for flood protection measures

Thank you!

The method

(a little bit of economics and statistics)

So how do we do it?


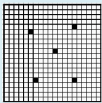
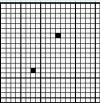




Respondents make choices between 2 shown alternatives depending on their level of **U, utility** (satisfaction).

However, **we cannot control / observe all aspects of individual “utility”**, but only the attributes that we have shown in the choice cards.

Therefore, individual utility of each alternative can be thought of as consisting of 2 parts: **observed utility (V)** and **unobserved utility (ε)**:

$$U = V + \varepsilon$$

Choice card CE3

| | <i>POLDER A</i> | <i>POLDER B</i> |
|--|--|---|
| | Possibility for evacuation | No possibility for evacuation |
| Probability of flooding in your place of residence (in the coming 50 years)  | 5 : 400  | 2 : 400  |
| Probability of evacuation in the place of residence (in the coming 50 years)  | 20 : 400 | 0 |
| Probability that you become a flood victim (in the coming 50 years)  | 0 | 2 : 40.000 |
| Probability of getting an injury (in the coming 50 years)  | 0 | 10 : 40.000 |
| Water board tax (yearly)  | € 25 | € 55 |
| Your choice (please mark <i>one</i> box) | <input checked="" type="checkbox"/> | <input type="checkbox"/> |

Utility...

As researchers, we hope – and we can test that – that **choices** offered to the respondents were **governed by the attributes** that were shown on the cards (i.e. safety and payment).

Therefore, we model **observed utility (V)**.

We assume a **linear** form of the observed part utility (**V**), so that utility of safety and utility of money are additive:

$$\begin{cases} V_{\text{evac.}} = ASC + \beta_{P(\text{evac.})} * x_{P(\text{evac.})} + \beta_{\text{Tax}} * x_{\text{Tax}} \\ V_{\text{no evac.}} = \beta_{P(\text{fatal})} * x_{P(\text{fatal})} + \beta_{P(\text{inj.})} * x_{P(\text{inj.})} + \beta_{\text{Tax}} * x_{\text{Tax}} \end{cases}$$

And how do we get to VOSL?

We can take partial derivatives of the utility function with respect to risk and money to obtain the “**marginal utilities**”:

$$\partial V / \partial x_{P(\text{fatal})} \quad \text{and} \quad \partial V / \partial x_{\text{Tax}}$$

Recall **VOSL** is defined as:

$$VOSL = \frac{\overline{\Delta Y}}{\Delta P} = \frac{\overline{WTP}}{\Delta P}$$

And therefore:

$$VOSL = \frac{\partial V / \partial x_{\text{Tax}}}{\partial V / \partial x_{P(\text{fatal})}}$$

And finally...

valuation of immaterial damage (VOSL)

If observed utility is:

$$\begin{cases} V_1 = ASC + \beta_{P(evac.)} * x_{P(evac.)} + \beta_{Tax} * x_{Tax} \\ V_2 = \beta_{P(fatal)} * x_{P(fatal)} + \beta_{P(inj.)} * x_{P(inj.)} + \beta_{Tax} * x_{Tax} \end{cases}$$

VOSL is a trade-off between money and the level of risk, on the margin.

$$VOSL = \frac{\partial V / \partial x_{Tax}}{\partial V / \partial x_{P(fatal)}} = \frac{\partial x_{P(fatal)}}{\partial x_{Tax}} = \frac{\beta_{P(fatal)}}{\beta_{Tax}}$$

Valuation of immaterial damage

(VOSE and VOSI)

Similarly to VOSL,

VOSI (value of statistical injury) is determined as:

$$VOI = \frac{\partial U / \partial x_{Tax}}{\partial U / \partial x_{P(inj.)}} = \frac{\beta_{P(inj.)}}{\beta_{Tax}}$$

VOSE (value of statistical evacuation) is determined as :

$$VOE = \frac{\partial U / \partial x_{Tax}}{\partial U / \partial x_{P(evac.)}} = \frac{\beta_{P(evac.)}}{\beta_{Tax}}$$