# Alert preferences of dairy farmers working with automatic milking systems

#### Lenno Rijkaart<sup>1</sup>, Erwin Mollenhorst<sup>1,2,3</sup>, Henk Hogeveen<sup>1,2</sup>

- <sup>1</sup> Business Economics Group, Wageningen University
- <sup>2</sup> Dept. of Farm Animal Health, Fac. of Veterinary Medicine, Utrecht University
- <sup>3</sup> Animal Production Systems Group, Wageningen University (current address)









#### Introduction

- Dectection of clinical mastitis
  - Critical factor in automatic milking systems
    - Sensors replace farmers' observation
    - Needs to be improved
  - Development and evaluation
    - Gold standard definition
    - Time windows
    - Performance criteria

## But, what do farmers prefer?







## **Objective**

To assess farmers' preferences for the performance characteristics of mastitis detection systems

Additionally: could certain groups of farmers be distinguished with specific preferences?







#### **Materials and Methods**

- 480 farmers approached
- 176 initially agreed
- 139 completed questionnaire
- Standard questionnaire
  - E.g., farm size, actual mastitis situation, management
- Adaptive Conjoint Analysis







## Adaptive Conjoint Analysis (1)

- Tool from marketing research
- Attributes (characteristics)
- Levels







## Adaptive Conjoint Analysis (2)

- Preference levels within attributes
- Attribute important

- \_\_Initial utility values
- Paired questions -> updated utility values
  - Adaptive -> minimizing number of questions
- Results
  - Final utility value for each level of every attribute
    - Importance of attribute
    - Product preference







## Attributes and levels

| Attribute       | Description (levels)  |
|-----------------|---|
| Time after      | First alert is given at highest this amount of time <i>after</i> cow actually has CM (0, 24, 48 h)    |
| Time before     | First alert is given at highest this amount of time <i>before</i> cow actually has CM (0, 24, 48 h)   |
| Costs           | Variable costs of detection per year (300, 600, 1200 euros) <sup>1</sup>                              |
| False alerts    | Number of false alerts per day (1, 3, 5, 10) <sup>1</sup>   |
| Number missed   | Number of missed cows per year (2, 4, 6) <sup>1</sup>   |
| Severity missed | Health status most severely affected missed cow (not sick (only flakes in milk), sick, severely sick) |

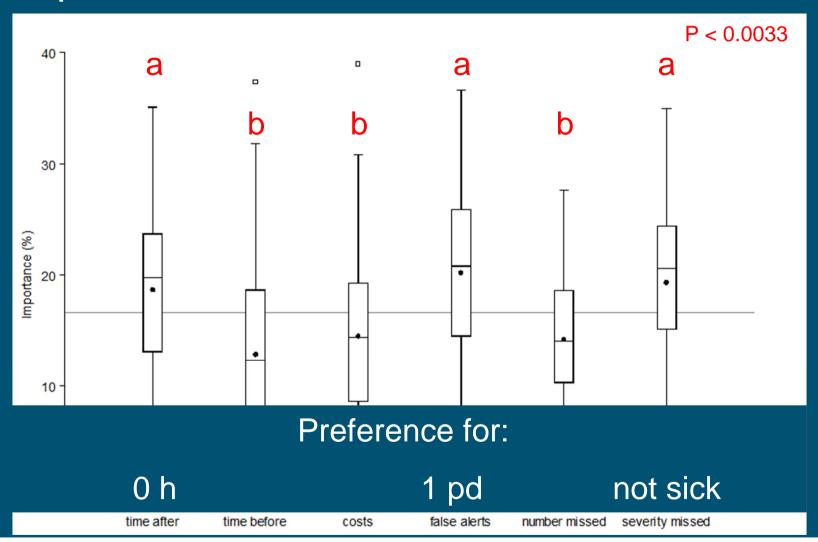
<sup>&</sup>lt;sup>1</sup> Based on farm size of 65 cows







## Importance of attributes









#### Results

- Large variation in farmer's preferences
- Not possible to distinguish groups
- Some significant relationships found
  - Single variables explained max. 10% of variance
  - Multi-variable models max. 17% (time before)
  - Example: Importance of number of false alerts
    - 12% of variance explained
    - 'Reactive' and less time in/around stable → higher importance
    - But, no relation with importance of other attributes except for 'character' and 'time before'







#### Conclusions

- Preferred detection system:
  - Low number of false alerts
  - Alerting in good time
  - Emphasis on more severe cases
- Advise:
  - For the industry: make detection systems adaptable
  - For evaluation studies:
    - Focus on high levels of specificity (e.g. 99%)
    - Keep time windows small (not more than 24 h)







# Acknowledgements

**Farmers** 

Lely Industries N.V.

Aart de Groot (UU)

Jan v.d. Broek (UU)

Hans Vernooij (UU)

© Wageningen UR



