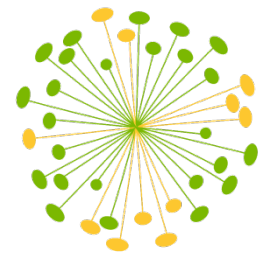


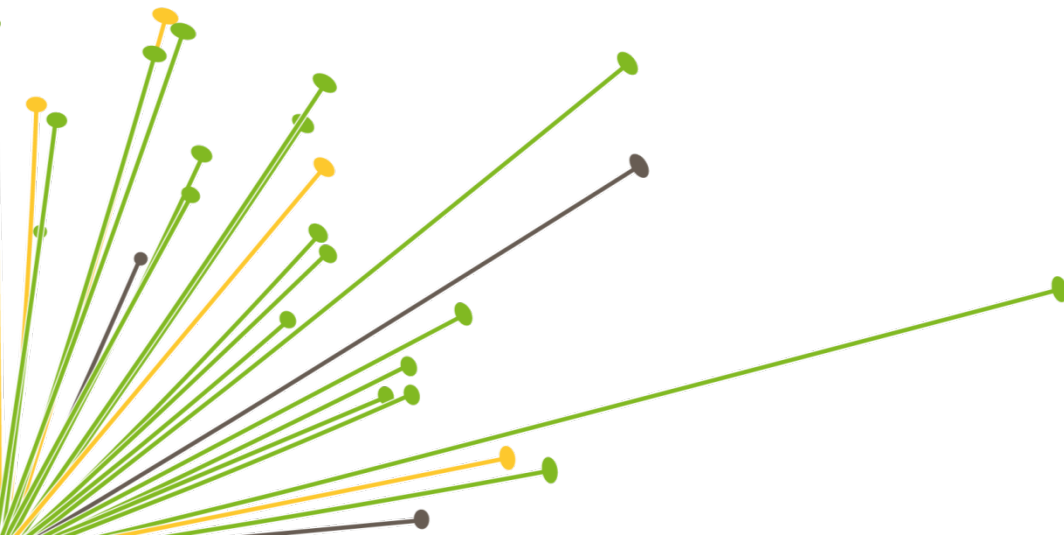
# Van onderbuik naar onderbouwing

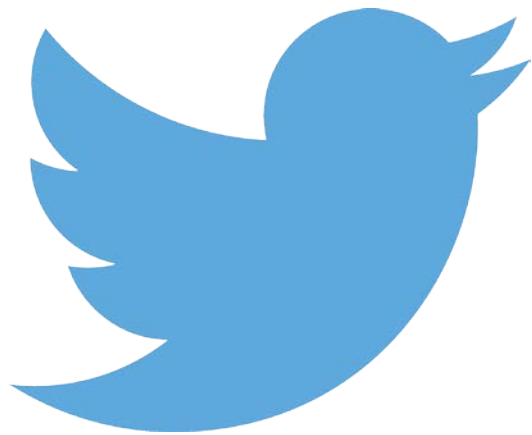
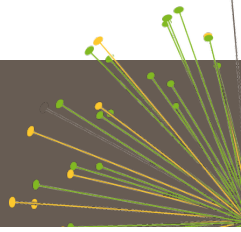
DaVinc<sup>3</sup>i slotconferentie

19 februari 2015, Den Haag/Nootdorp

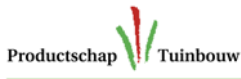
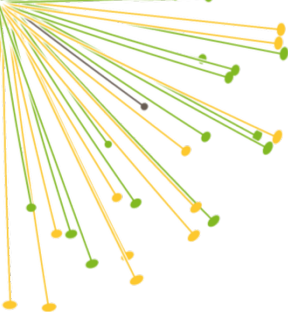


DAVINCI<sup>3</sup>I

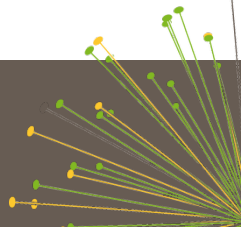




#davinc3i



# Programma



Korte introductie over het waarom, hoe en wat van DaVinc<sup>3</sup>i

2 Inhoudelijke sessies (40 minuten):

- Metromodel en andere vervoerswijzen
- Businessmodellen in samenwerking

Pauze (rond 15.15)

2 Inhoudelijke sessies (40 minuten):

- Hubs voor kwaliteitsgestuurde logistiek
- ICT in logistiek: wat kun je er mee?

Plenaire afsluiting: en nu verder!

Borrel

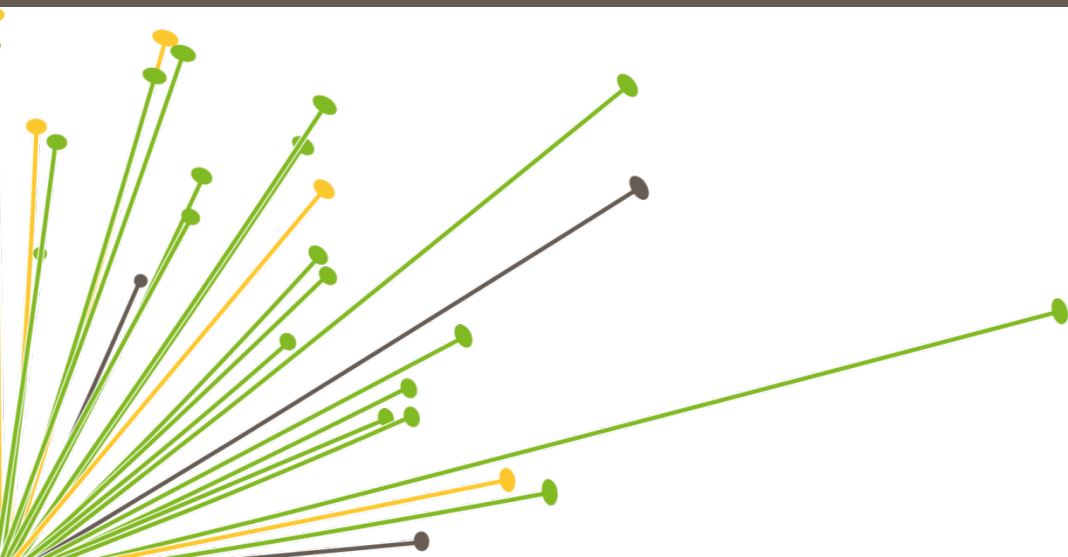


# Waarom DaVinc<sup>3</sup>i?

Herman de Boon, VGB

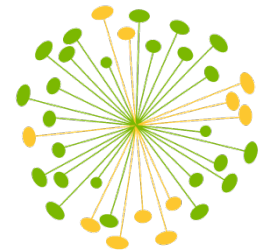
Rens Buchwaldt, FloraHolland

Erik de Vries, Greenport Logistics

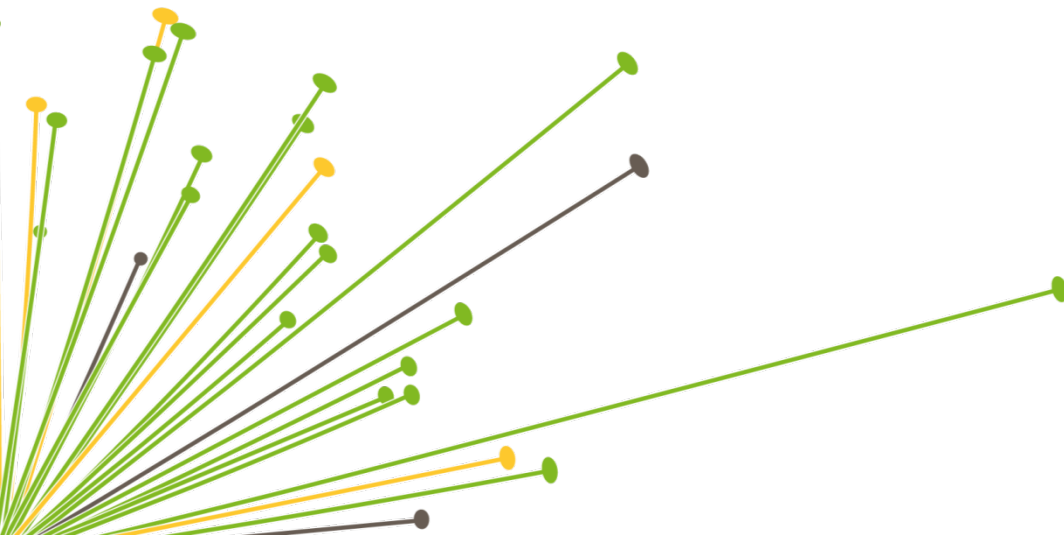


# DaVinc<sup>3</sup>i: overzicht

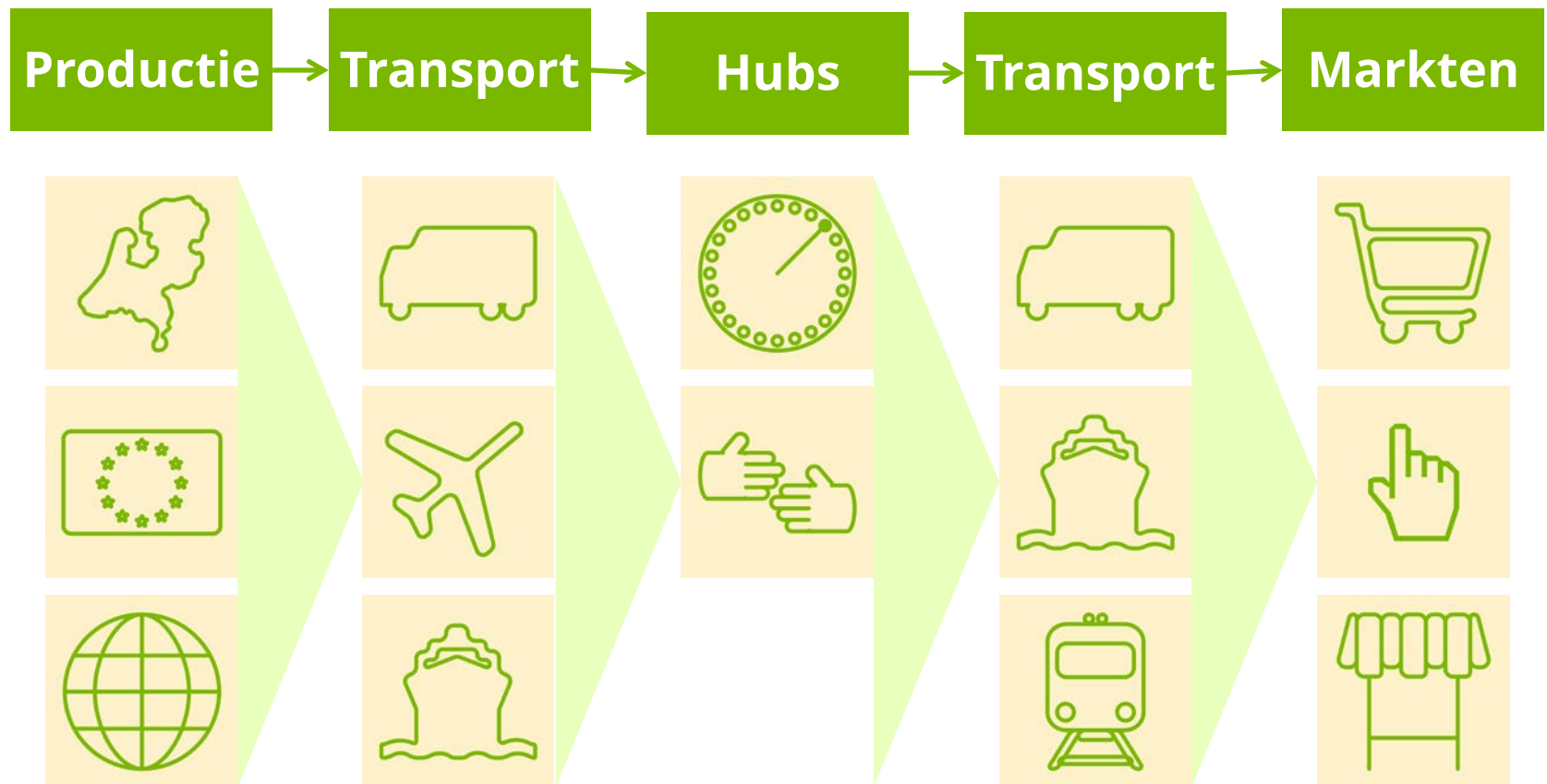
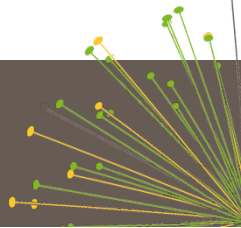
Prof. Jack van der Vorst & Robert Ossevoort  
Wageningen University



DAVINCI<sup>3</sup>I

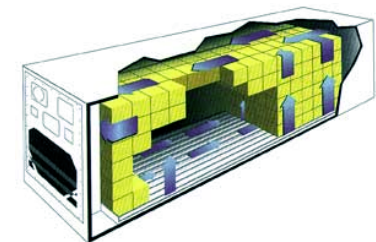
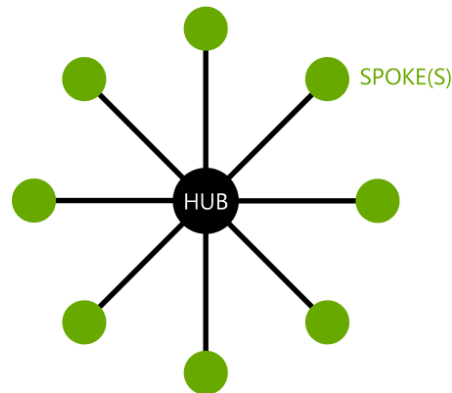
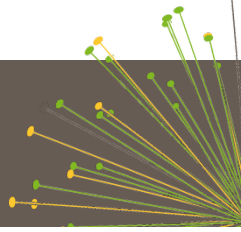


# Het sierteeltnetwerk



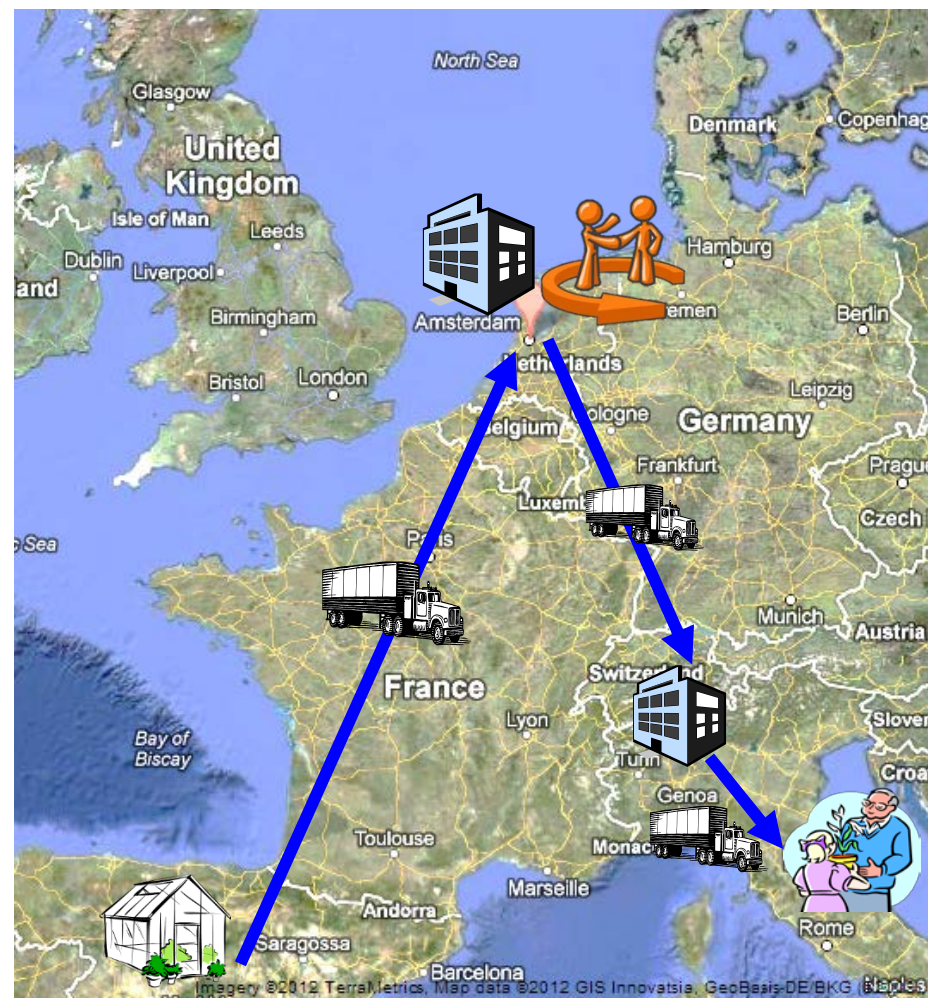


# Impact ontwikkelingen op netwerk

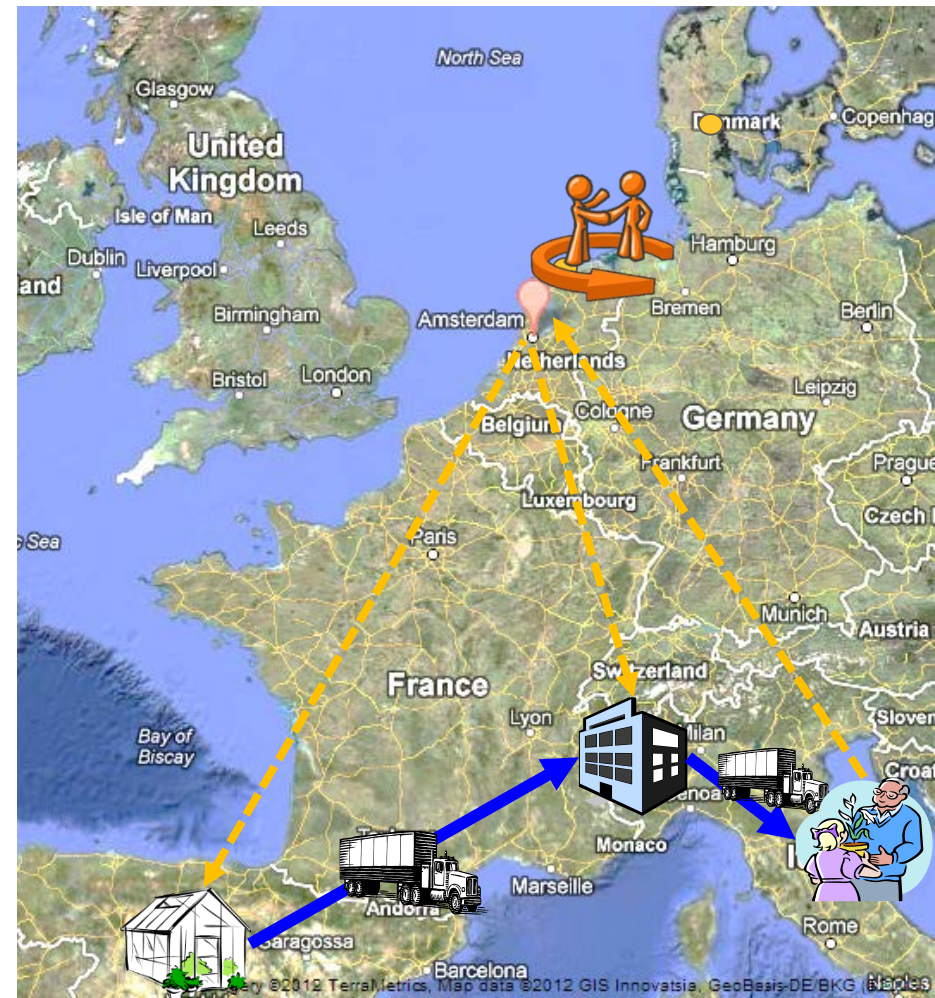


# Opkomst gecoördineerde handelsnetwerken

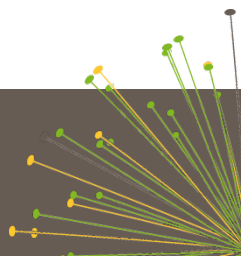
## Centraal Logistieke Hub



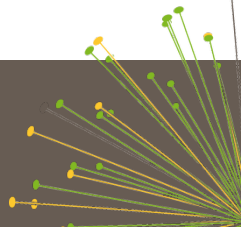
## Virtuele coordinatie



# DaVinc<sup>3</sup>i doelen



# Proces



|   |                   |                   |                        |                        |
|---|-------------------|-------------------|------------------------|------------------------|
| <b>Strategisch</b><br>Lange termijn /<br>Sector       | 4 jaar<br>PhD     | 4 jaar<br>PhD     | 4 jaar<br>post-<br>doc | 2 jaar<br>post-<br>doc |
| <b>Tactisch</b><br>Middellange termijn                | 6 mnd<br>Master   | 6 mnd<br>Master   | 6 mnd<br>Master        | 4 mnd<br>Master        |
| <b>Operationeel</b><br>Dagelijkse praktijk<br>bedrijf | 4 mnd<br>Bachelor | 4 mnd<br>Bachelor | 4 mnd<br>Bachelor      | 4 mnd<br>Bachelor      |

# Trends – impact - benchmarks

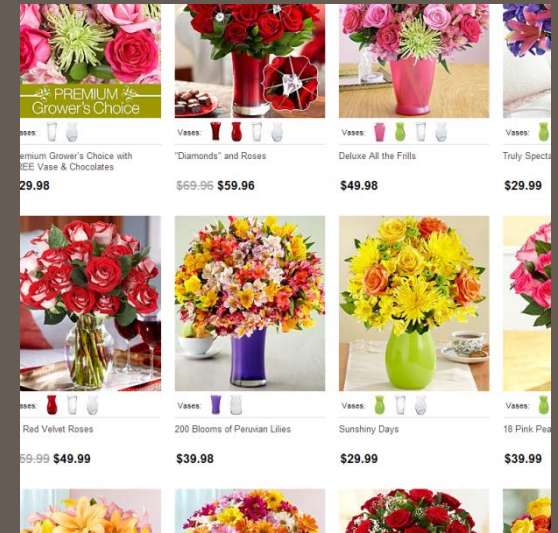
Retail



Detail



E-tail





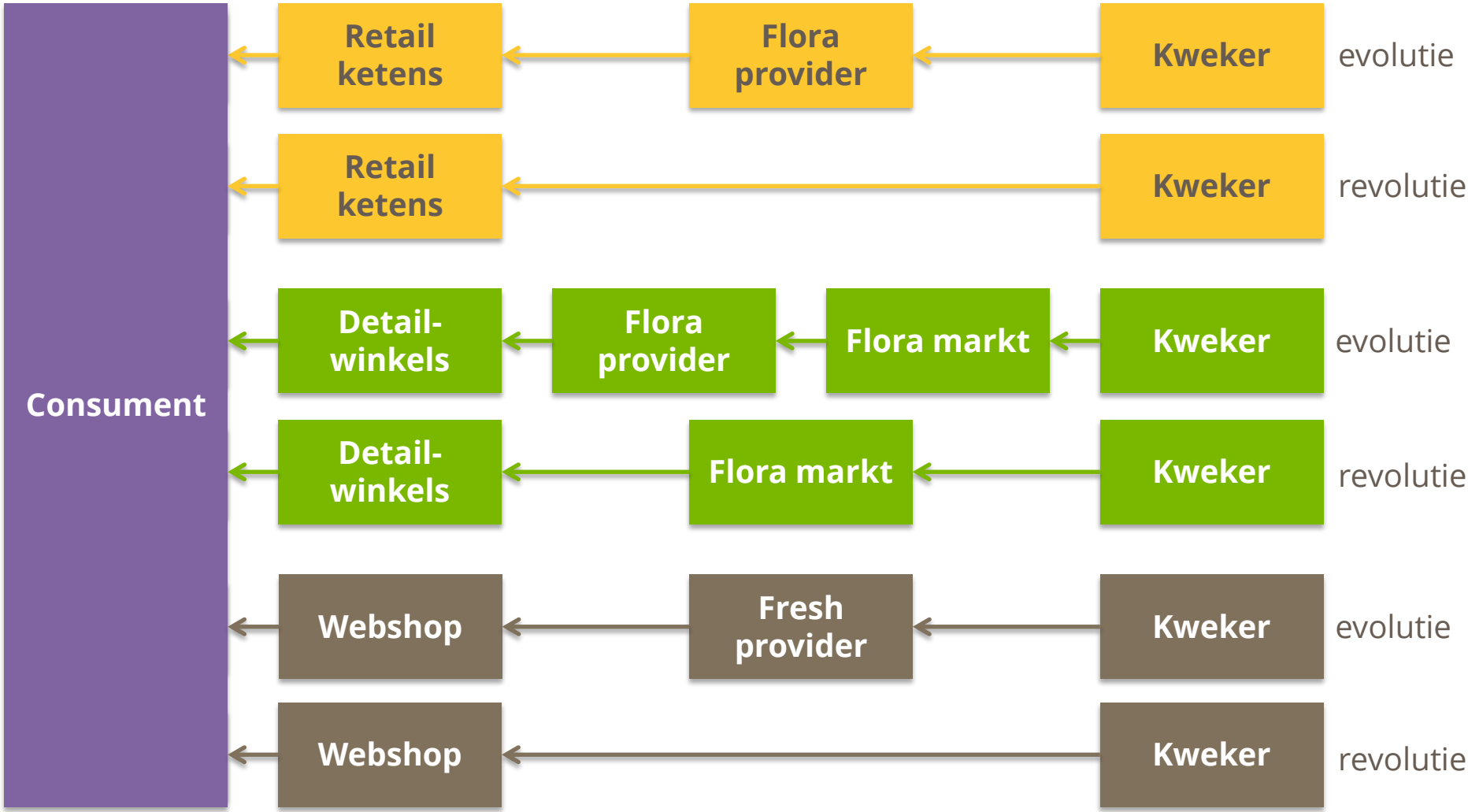
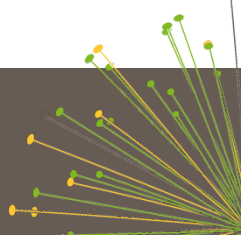
# Trends – impact - benchmarks

“

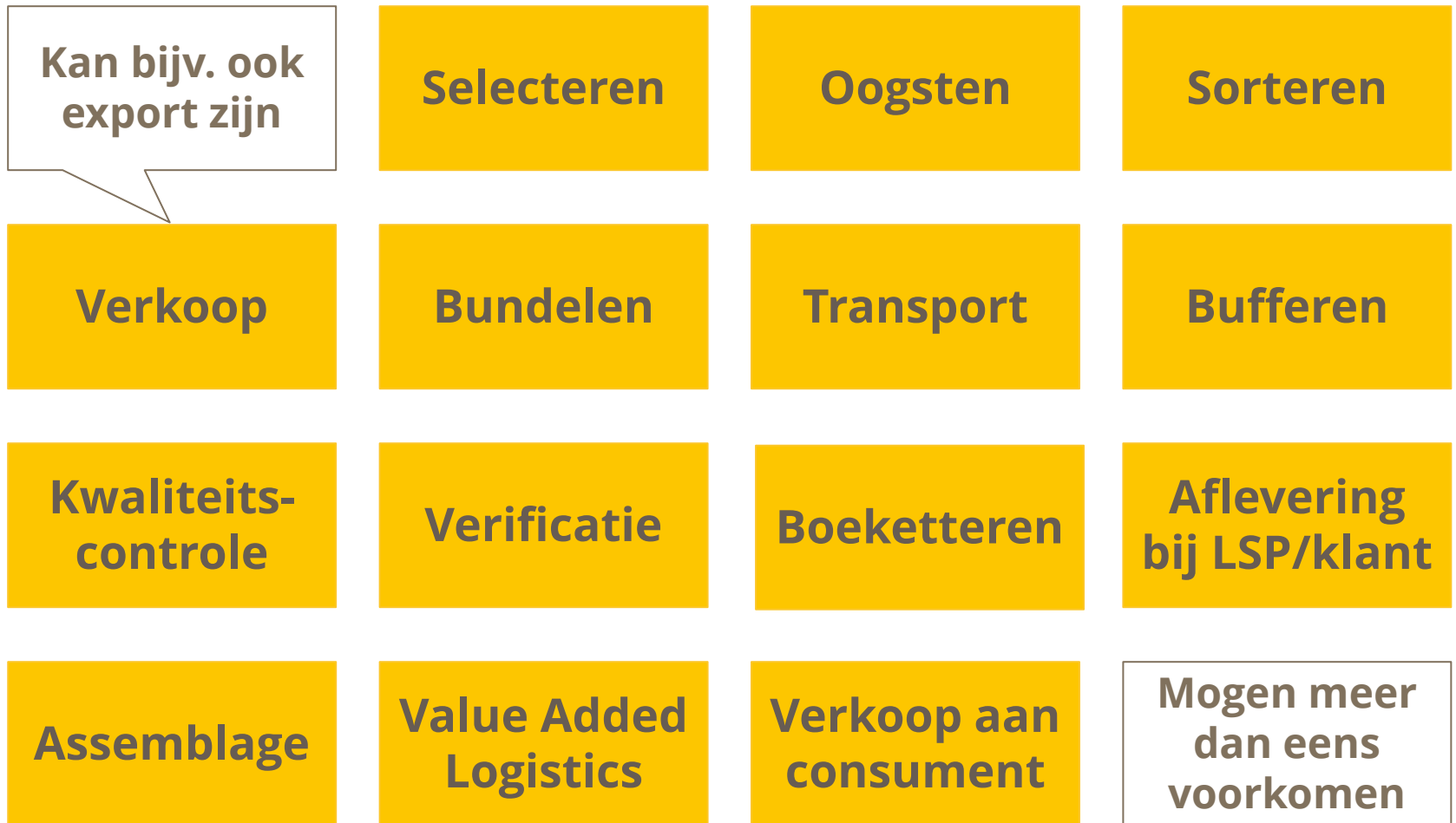
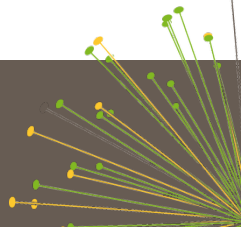
Consumenten kunnen kwekers  
direct vinden: door virtualisering  
verdwijnen schakels  
uit de keten!

”

# 12 Commerciële scenario's

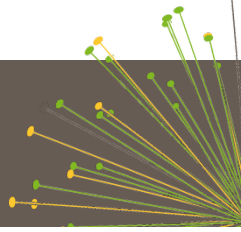


# Logistieke functies en activiteiten



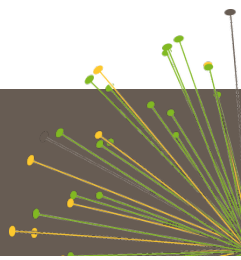


# Meer dan 60 studenten ingezet!

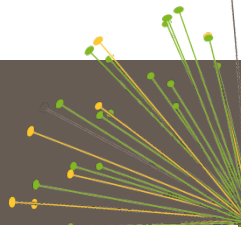


|        | Algemeen | bloemen | planten |
|--------|----------|---------|---------|
|        | 19       | 5       | 4       |
| e-tail | 2        | 6       | 1       |
| retail | -        | 3       | 5       |
| detail | -        | 12      | 3       |

# Komen tot algemene inzichten ...



# Wetenschappelijke inzichten



*International Journal of Logistics*  
Vol. 17, No. 2, 156–177, <http://www.elsevier.com/locate/ejor>

European Journal of Operational Research 233 (2014) 1–15



Contents lists available at [SciVerse ScienceDirect](http://www.sciencedirect.com)

## European Journal of Operational Research

Computers and Electronics in Agriculture 99 (2013) 160–175

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## Computers and Electronics in Agriculture

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ELSEVIER



Review



Wageningen, Netherlands

## Virtualisation of floricultural supply chains: A review from an Internet of Things perspective



C.N. Verdouw<sup>a,b,\*</sup>, A.J.M. Beulens<sup>b</sup>, J.G.A.J. van der Vorst<sup>b</sup>

<sup>a</sup> LEI Wageningen UR, P.O. Box 29703, 2502 LS The Hague, The Netherlands

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Internet of Things  
Supply chain management  
Virtual commerce  
Virtual logistics  
Horticulture

### ABSTRACT

Supply chains are increasingly virtualised in response to market challenges and to opportunities offered by nowadays affordable new technologies. Virtual supply chain management does no longer require physical proximity, which implies that control and coordination can take place in other locations and by other partners. This paper assesses how the Internet of Things concept can be used to enhance virtualisation of supply chains in the floricultural sector. Virtualisation is expected to have a big impact in this sector where currently still most products physically pass through auction houses on their fixed routes from (inter)national growers to (inter)national customers. The paper defines the concept of virtualisation and describes different perspectives on virtualisation in literature, i.e. the organisational, team, information technology, virtual reality and virtual things perspectives. Subsequently it develops a conceptual framework for analysis of virtualisation in supply chains. This framework is applied in the Dutch floriculture to investigate the existing situation and to define future challenges for virtualisation in this sector.

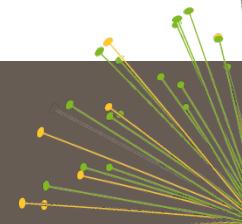
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For more efficient, reliable, flexible, and sustainable multimodal transportation literature from operational and operational levels of planning, where simulation techniques. We conclude our review paper

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DAVINCI<sup>3</sup>

# Geleerde lessen voor de praktijk



**'Hub**

Business cases tonen aan dat - indien sprake is van transparantie en samenwerking - de logistieke kosten significant kunnen dalen en nieuwe toegevoegde waardeconcepten in de markt gezet kunnen worden.

**INNOVATIEPROJECT LEIDT NAAR DIGITAAL PLATFORM**

**DAVINCI**

Studenten aan c...

Sierteeltbedrijven en u...

Sie

**SCIENCE**

**KAS FrieslandNet**

**Nieuwe Oogst.nu**

**'Hubs leiden tot 28 procent besparing'**

Display pages starting at:

Display pages ending at:

Namespace: (M)

Benchmarking van internationale

**VESTING**

**SierteeltNet**

**Kenniscafé; hoe werk je succesvol samen**

**Nieuws**

**Sierteelt kan leren van neutrale dienstverlener CB-logistiek**

**Bloemisterij**

**DaVinc<sup>3</sup>i onderzoekt gevolgen virtualisering: 'Veranderingen kun je maar beter zien aankomen'**

**Distributie goedkoper voor nu**



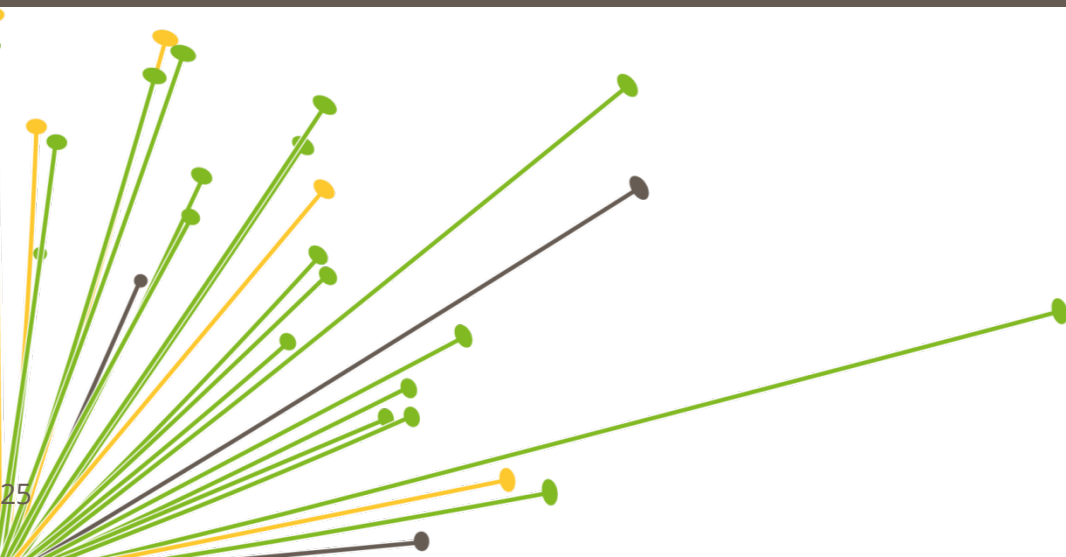
- **HET** scenario: one size fits all bestaat niet!
- Elk bedrijf bepaalt eigen toekomst, maar ... gebruik onze inzichten!



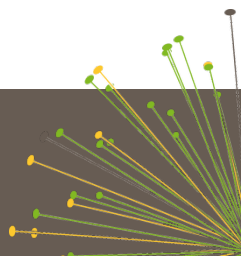
# Hoofdconclusies na vier jaar onderzoek

1. Neem actie!
2. Denk vanuit markt - consument!
3. Maak bedrijfsprocessen vraaggestuurd
4. Ontwikkel gezamenlijk een Europees logistiek netwerk
5. Deel (vooruitgeschoven) voorraad en transport (pooling)
6. Creëer als sector een open informatieplatform
7. Gebruik beschikbare data en wees pro-actief
8. Responsieve ketens vereisen horizontale en verticale samenwerking

# Overzicht bevindingen

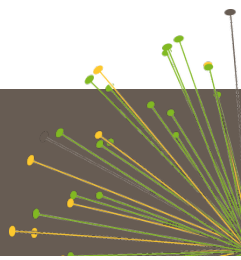


# DaVinc<sup>3</sup>i doelen





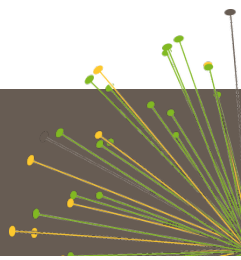
# Denk in waarde, niet in kosten!



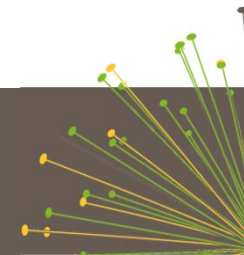
Eindklant?

- ▶ diensten!
- ▶ producten!
- ▶ etc.

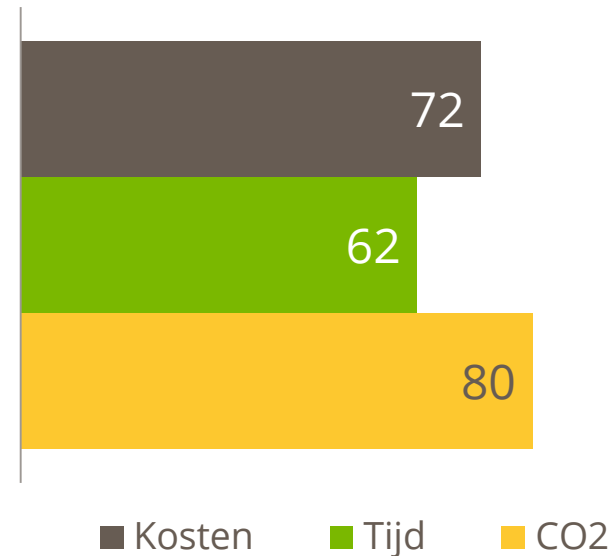
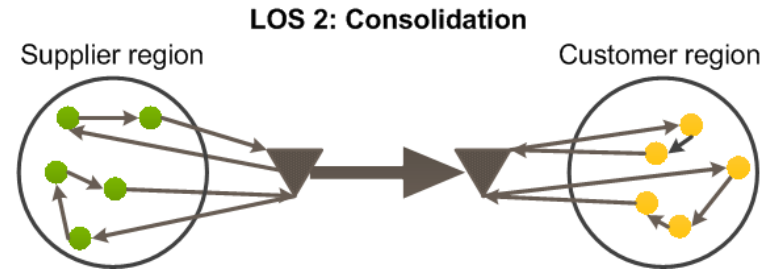
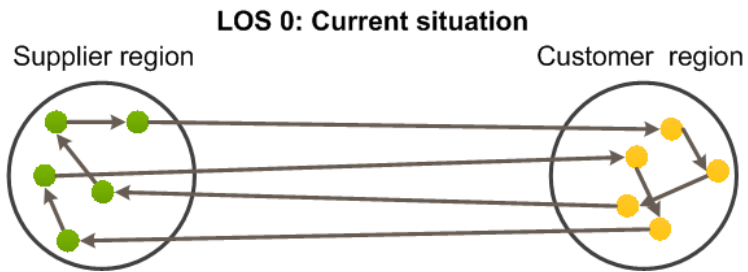
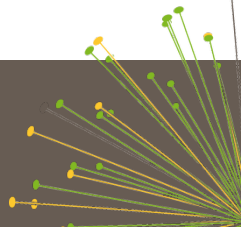
# Creëer businessmodel samen met ketenpartners

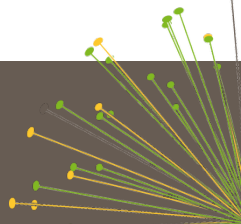


# Samenwerken? Vertrouwen & toewijding!

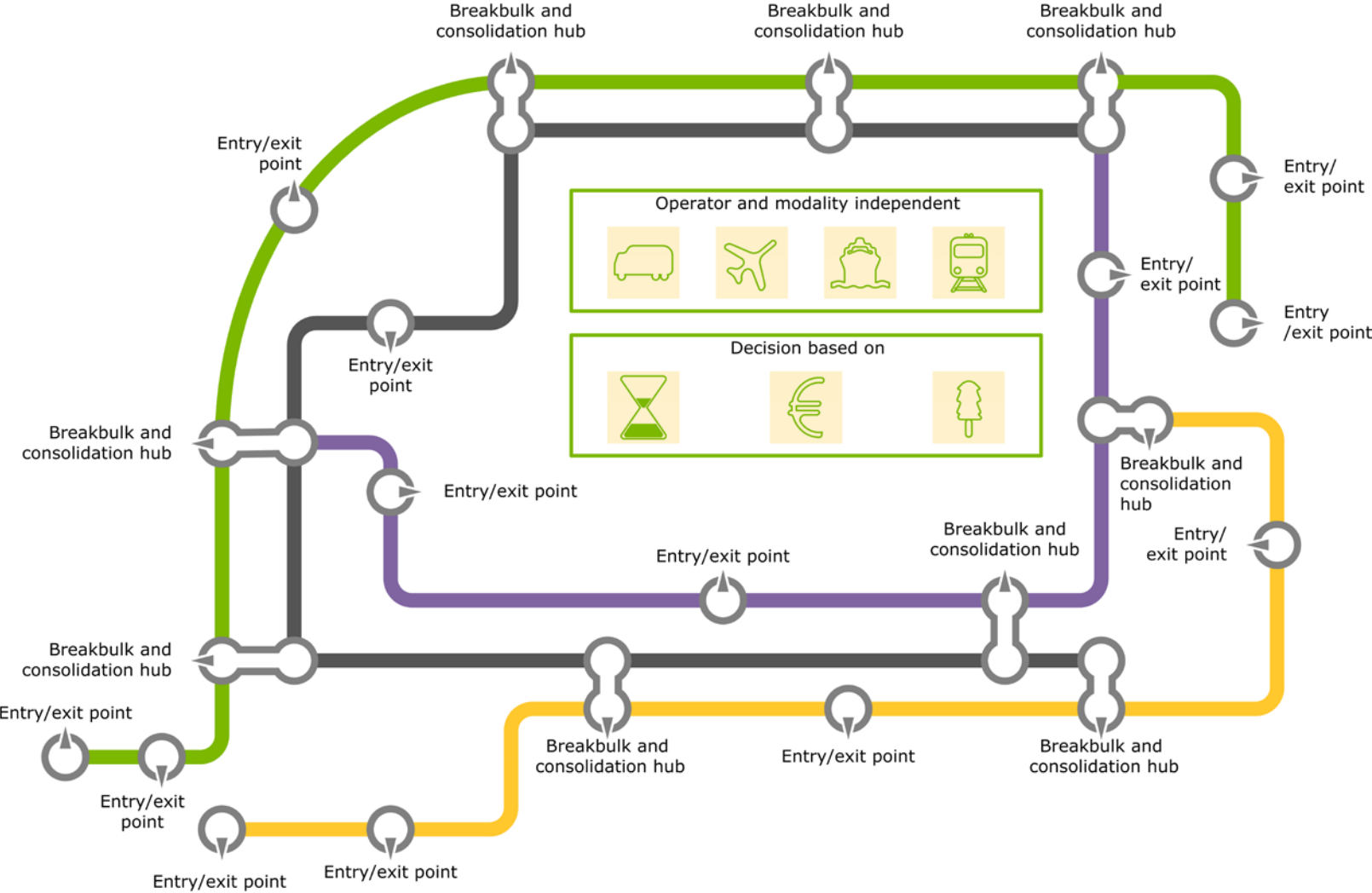


# Samen een logistiek netwerk!

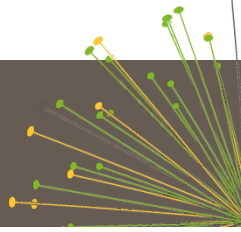




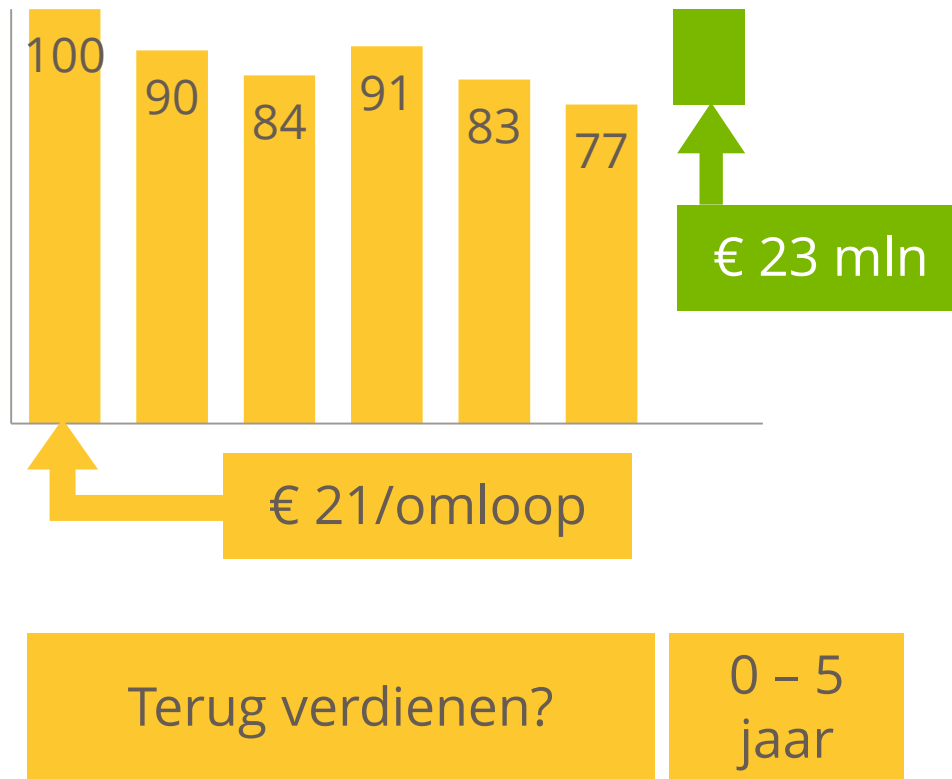
# Multi-modaal metromodel netwerk



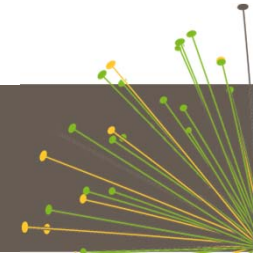
# Minder kosten met uniforme bloemenkar!



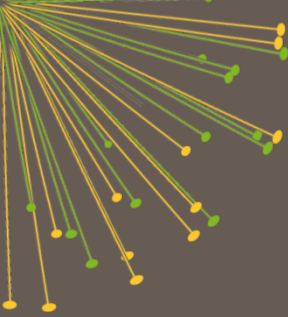
## Operationeel kostenvoordeel



# Van aanbodgedreven naar vraaggestuurd



- Interview met Leo van Holstein, Holstein Flowers

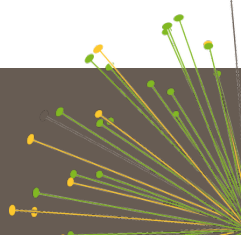


Standaarden  
Eigenaarschap  
Betrouwbaarheid  
Security  
Bederfelijkheid

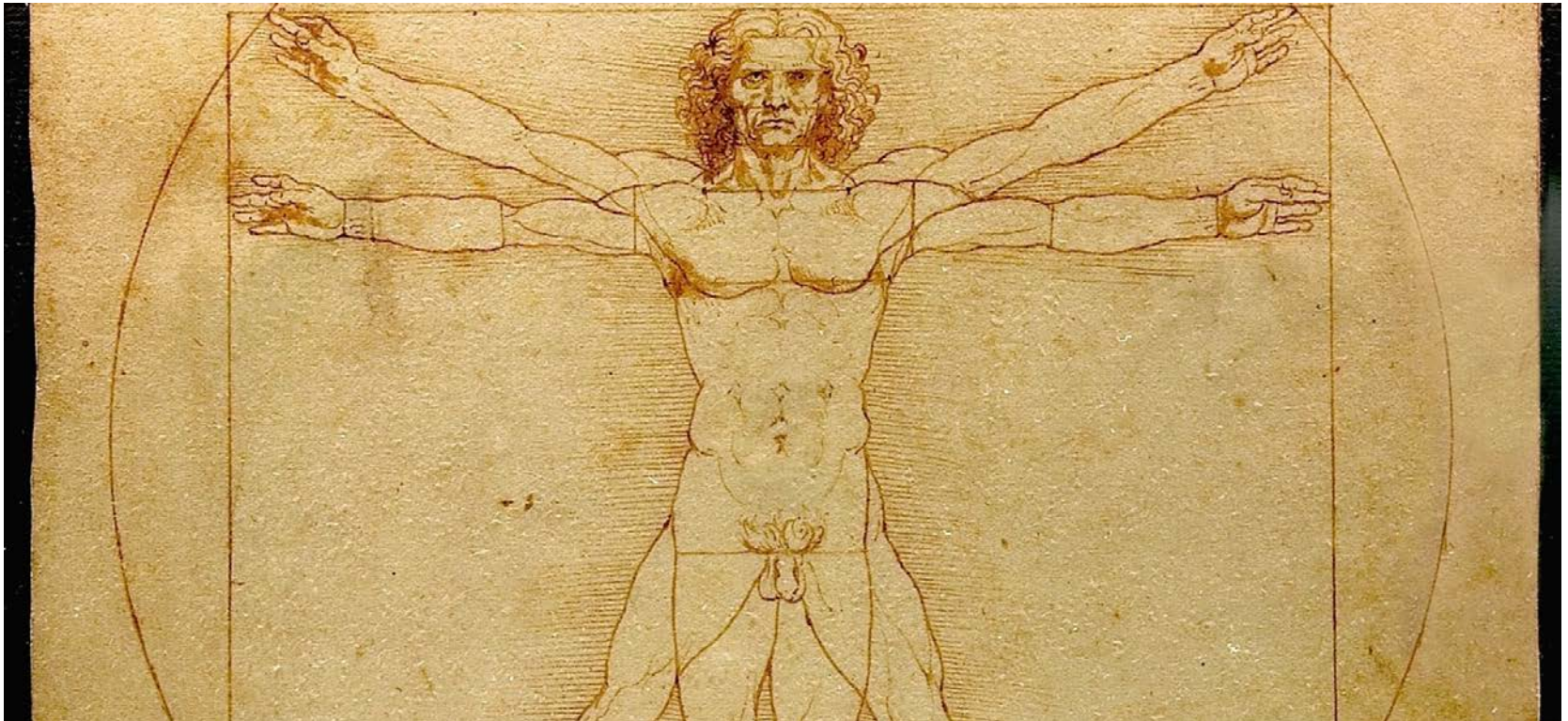




# De moraal...



... van onderbuik naar onderbouwing!



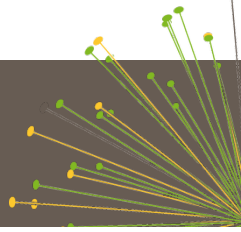


**KEEP  
CALM  
AND  
DON'T CARRY  
ON**



**KEEP  
CALM  
AND  
OFF TO  
YOUR  
SESSIONS**

# 4 Inhoudelijke sessies



A1 Metromodel en andere vervoerswijzen



A2 Businessmodellen in samenwerking



-- pauze --

B1 Hubs voor kwaliteitsgestuurde logistiek



B2 ICT in logistiek: wat kun je er mee?

