

## Summary

Most of the students think that this module is prepare them for entrepreneurship quite well, however, there was some (2-3) student who absolutely did not like this module. The name of the module is Small Business Development in Sheffield Hallam University. It was obligatory for the students from Bsc Business and Technology course in the final year, but some other students could chose it like an elective module. During this module, the students had to set up their own businesses virtually with the help of the Venture Matrix.

Most of these students write in the questionnaire that they did not want to be entrepreneurs. It was a challenging module for them.

They sign the following skills to be important:

<b>Competence/skill:</b>	<b>occurred during module:</b>	<b>They find this important:</b>
International orientation.....	0	0
market orientation.....	x	x
Recognizing and seizing opportunities.....	x	x
Communication.....	x	x
Negotiation.....	x	x
Teamwork.....	x	x
Analyzing problems.....	x	x
Leadership.....	x	x
Managing.....	x	x
Planning and organizing.....	x	x
Result orientation .....	x	0
Strategic orientation.....	x	x
Vision.....	0	0
Self-confidence.....	x	x
Self efficacy.....	x	x
Emotional stability.....	0	0
Reflection.....	x	0

The students learnt a lot about how to start their own business, about management, finance, strategy, concepts, planning, presentation, etc. however some students think that it had to be more focused on the real life.

## **My opinion**

I think this module is a very good idea. I observed in the final presentation and I saw who these students are and what kind of business they build up. I think some of them are very talented, and it is good that they are 22 years old and are able to deal with these things. I miss very much not just from this course, but every course in the UK, that the students do not follow the rules of presentation. I suppose nobody tell them about this. So the students presents in a casual clothes, with papers in their hands etc. It is not good to see.

I also think that this module was too much for them, because it required a lot of time. So maybe some motivation was missing.

It is interesting that most of them thought that almost most of the skills are important in the list of the question 13 and the signed that they could improve almost every of these skills during the module. So it is very outstanding I thing. Maybe it was a hard group work for them, but they could improve every kind of skills in this module.

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01.05.2008

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