

# ELVIS



**Is "ELVIS" the answer to Enterprise education in  
Ireland/UK?  
29<sup>th</sup> may 2009**

**A case study review of the enterprise skills education  
model at Queens University Belfast**

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# Overview



- Background
- The Elvis Model
- Research Methodology and results
- Policy implications
- Conclusion

# The Background

- My experience
- NICENT/UK SEC
- Joined Queens in January 2003

## The Challenges

- Russell group university
- Traditional attitudes
- Quality assurance record



# What is the Entrepreneurial Ecosystem?



Extra  
Curriculum

Alumni

**CURRICULUM**

Business links

Research



# The Elvis Model (Uh, huh)



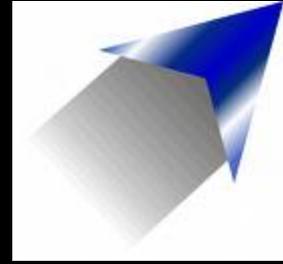
- Embedding Enterprise
- Linkage of your Enterprise Education Ecosystem
- Value all resources/Verify your conclusions
- Innovative teaching strategies/Institutional support
- Student centred with Alumni

# Embedding Enterprise – The Challenges



- Packed curriculum
- Research focus
- Accreditation
- Academic snobbery
- Quality assurance
- Not another Initiative!!

# Embedding Enterprise



## The Enablers

- Entrepreneurial skills – “The E Factor”(Pearson 2006)
- Individual customisation
- Enterprise Champions
- Careers/PDP link
- Innovative learning and teaching
- Marketing

# Linking your Enterprise System

- “*Enterprise for life*” system
- How do you link curricular/extra curricular
- Who drives the various strands of enterprise?



# Value your Resources



- Benchmark best practice locally, nationally, internationally
- Get all stakeholders involved
- Review potential contribution of staff, students, local business, national bodies (NCGE, CETLS, SEC)
- Making use of resources, human, physical, financial (Alumni)

# Innovative Teaching and Learning



- The blended approach
- Experiential learning (Pittaway)(O’Cinneide)
- Business simulation assessment/ “serious games”
- Make a product
- “Live case studies” / podcasts / online
- Best educational practice (reflection (Silver), Internationalisation, research led)
- Continue to innovate

# Institutional Support

- Senior Management Support
- Internal/External awards, National Teaching Fellowship
- Marketing approach
- PDP/Skills approach (Leitch)



# Student Centered



- Teaching approach (learning styles)
- Competitions/conferences/summer schools (Enterprise academy Salford 2007)
- Intern System
- New centre/students union
- Games/Work experience/ “EDGE approach”
- Mentor; “Enabling student Entrepreneurs”  
Thompson (2006)

# The Methodology (4 years)



- Student evaluations (4000)
- Alumni evaluations (500)
- Student self assessment (4000)
- Draft student start up statistics

# CHALLENGES



- The need for a seamless system
- Knowledge transfer/tech transfer involvement
- Should university support student start ups?
- Keeping alumni in the loop until ready to implement
- University structure of command
- What do we want?

# Does it Work?



- 1) From October 2007 80% of subjects with embedded enterprise
- 2) October 2008: 95% of subject areas
- 3) Certificate in Entrepreneurship studies
- 4) NICENT Queens Leading the skills/employability agenda
- 5) Extra curriculum students union
- 6) Small business / start-up rates
- 7) Benchmark against NCGE “alternative model” (Gibb 2006)
- 8) National Teaching Fellowship 2007

# Policy Implications



- The importance of Enterprise in the Curriculum
- Use “Elvis” as a diagnostic model
- Linked primary/secondary/tertiary system
- Government/regional Enterprise Investment strategy
- Macro/Micro start up levels

# CONCLUSION

- You must embed
- You must be enterprising
- Link curriculum/extra curriculum
- Grasp the opportunity to inspire, change lives, change the region

**“ELVIS”  
Is The Answer**

# Thank You



Questions ?